

## Medicaid Adult Dental Benefits

**OPEN Take 60** 

September 30, 2025



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# Medicaid Adult Dental Benefits Are Not Optional!





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#### Housekeeping

- Today's meeting is being recorded
- All lines muted upon entry
- Please add questions to Q&A box
- Share comments to chat box
- Recording & slides provided postevent
- If comfortable, please add your pronouns to your Zoom name





#### Agenda

- 1 Medicaid Adult Dental Coverage
- 2 Current Challenges and Threats to Coverage
- 3 Panel: A View from the Field
- **4** Q&A



#### **Speakers**



Stacey Auger
CareQuest Institute for Oral Health
Policy Consultant



Melissa Burroughs
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Senior Director of Public Policy



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## Medicaid Adult Dental Coverage

#### Importance of Medicaid Adult Dental Coverage

Oral health is directly linked to overall health and well-being and is closely linked with employability, financial security, and social connectedness.

#### Adults with dental coverage:



Have greater access to and utilization of regular dental care than those without coverage.



Are more likely to enter and remain in the workforce.



Are less likely to seek care in hospital emergency departments.



Have children who are more likely to receive timely and appropriate dental care.



#### Current State of Medicaid Adult Dental Coverage

Medicaid adult dental benefits are classified as "optional" by the Centers for Medicare and Medicaid Services (CMS).\*

#### This means that states can:

- limit the type and/or number of services they cover
- limit the different beneficiary groups they cover
- exclude adult dental services entirely

As a result, Medicaid adult dental coverage varies widely from state to state.



<sup>\*</sup> All states are required to comply with the Early and Periodic Screening, Diagnostic, and Treatment (EPSDT) benefit to provide preventive and medically necessary comprehensive health care services for children under age 21 enrolled in Medicaid and the Children's Health Insurance Program (CHIP), including dental care.

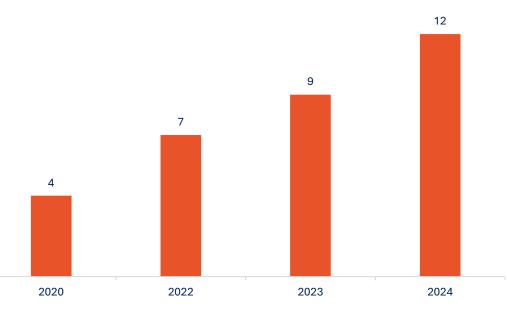
#### National Coverage Landscape

2020 to 2024 has marked one of the most significant expansions of Medicaid adult dental benefits in recent decades.

#### During this time:

- States have expanded benefits by one or more services and/or increased frequency of coverage for existing services.
- States have increased their annual benefit maximum or eliminated it.
- States and DC now offer extensive coverage to all adult beneficiaries.

#### Number of States Offering an Extensive Medicaid Adult Dental Benefit\*

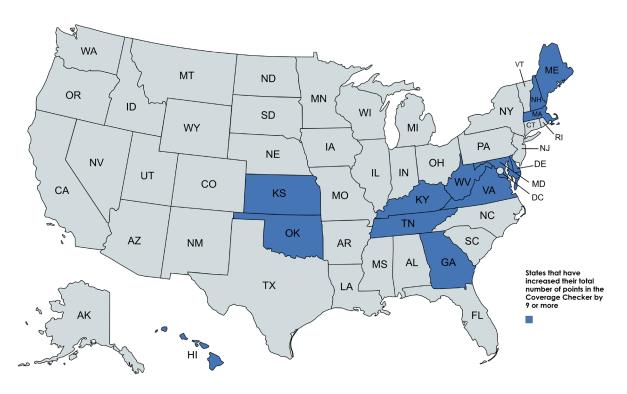


\*to the largest group of Categorically Needy Medicaid adults ages 21-64.



#### National Coverage Landscape

States with the greatest expansions and restorations of benefits for all adults from 2020 to 2024.



#### State and date/s of expansion or restorations:

Delaware: 2020 New Hampshire: 2023

Georgia: 2024 Oklahoma: 2021

Hawaii: 2023 Tennessee: 2023

Kansas: 2022-2024 Virginia: 2021

Kentucky: 2023 West Virginia: 2021

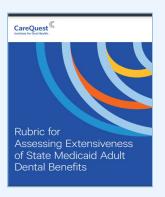
Maine: 2022

Maryland: 2023

\*and previous years between 2014-2019

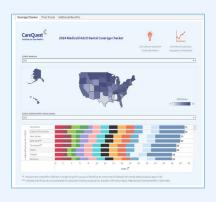


#### Tools to Assess Coverage



## Rubric for Assessing Extensiveness of State Medicaid Adult Dental Benefits (Rubric)

A <u>survey tool</u> that defines an extensive Medicaid adult dental benefit <u>and</u> assesses the extensiveness of existing coverage within each state.



## Medicaid Adult Dental Coverage Checker (Coverage Checker)

An <u>interactive tool</u> that displays state-by-state results of Rubric surveys conducted in 2020, 2022, 2023, and 2024.





These tools were developed in partnership with the American Dental Association Health Policy Institute (ADA HPI), Center for Health Care Strategies (CHCS), CareQuest Institute, and an advisory committee of experts in oral health care and state policy.

## The Rubric Defines an Extensive Medicaid Adult Dental Benefit

As one that provides coverage for a range of dental procedures considered adequate for the prevention of disease and promotion of oral health, the restoration of oral structures to health and function, and the treatment of emergency/urgent conditions for the largest group of Categorically Needy Medicaid adult beneficiaries ages 21-64.

To meet this definition, a state must:

- provide coverage in each of the survey measures;
- have no annual benefit maximum or an annual benefit maximum greater than or equal to \$1,000; and
- provide coverage to all adult beneficiaries.

# Diagnostic Services (periodic & comprehensive evaluation) Diagnostic Services (limited oral evaluation: problem focused) Preventive Services (prophylaxis) Preventive Services (application of fluoride) Restorative Services (fillings) Restorative Services (crowns) Endodontic Services (anterior root canal therapy) Endodontic Services (posterior root canal therapy) Periodontal Services (root planing and scaling, perio. maintenance) Prosthodontic Services (complete dentures) Prosthodontic Services (partial dentures) Prosthodontic Services (relines and rebase) Extraction Services (extractions)

**Survey Measures** 

Annual Benefit Maximum

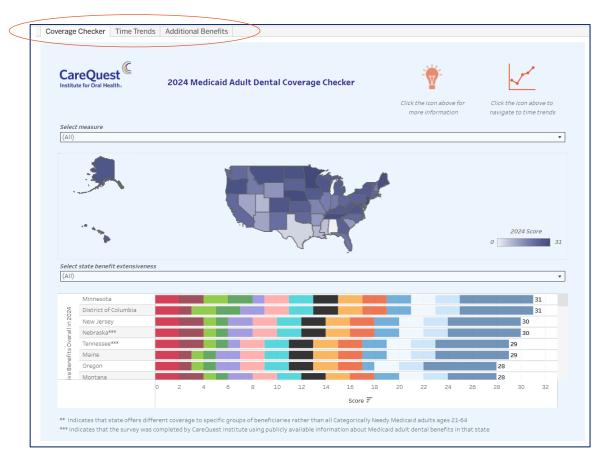


#### The Medicaid Adult Dental Coverage Checker

#### The Coverage Checker contains three main sections:

- Map with responses by survey measure <u>and</u> benefits continuum with points received by survey measure by state.
- Time trends (2020, 2022, 2023, 2024).
- Additional 2024 Benefit/Program Information.

Each section can be accessed by the tabs located at the top of the page.



Click here to download a tutorial on using the 2024 Coverage Checker.



# Current Challenges and Threats to Coverage

## Medicaid Cuts Threaten Oral Health Access

The One Big Beautiful Bill Act, passed on July 4, 2025, included deep cuts to Medicaid that will have lasting impacts on oral health care:

New work requirements and eligibility redeterminations will result in unnecessary loss of coverage.

Cuts to provider taxes threaten adult dental benefits.

Now is the time to engage with policymakers to delay or offset potential state budget cuts, minimize coverage losses, and protect adult dental benefits.





#### Additional Resources

- Policy Perspective: Medicaid Adult Dental Benefits May Be Optional in Some States, but Oral Health Is Not
- Report: Medicaid Adult Dental Benefits Offered to Specific Beneficiary
  Groups as of December 2024
- Fact Sheet: The Need for Medicaid Adult Dental Coverage Across All States
- Timeline: Federal Budget Reconciliation Law Implementation Timeline For Key Medicaid, Medicare, and Marketplace Provisions
- Issue Brief: Cuts Threaten State Dental Benefits: Lessons from 6
  States
- Issue Brief: What Happens if the Adult Medicaid Dental Benefit Goes Away?



## Panel

A View from the Field

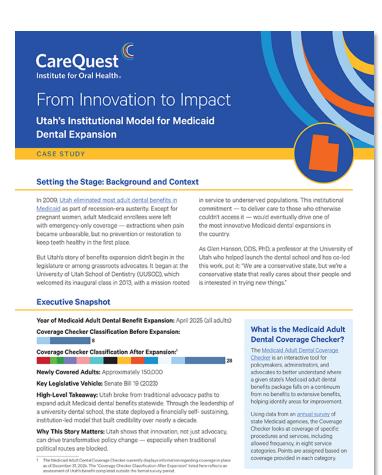
## From Innovation to Impact: Utah's Institutional Model of Medicaid Dental Expansion

The first in a series of five case studies focused on the expansion of Medicaid adult dental benefits.

#### Case studies:

- Were informed by the findings of extensive key informant interviews and related research.
- Provide a positive and hopeful picture of the nationwide Medicaid adult dental benefits landscape.
- Explain the story behind the story of efforts to expand benefits.
- Identify strategies, partnerships, and lessons that can inform future efforts.





Scan to read the case study



## Medicaid basics

#### Key facts

- Single largest insurer in every state
- Critical engine in state
   economies and significant item
   in state budgets

#### Spending on Medicaid

- Medicaid represents \$1 out of every \$6 spent on healthcare
- 3rd largest spending program in federal budget
- One of the largest budget items in state budgets



#### **Utah Medicaid specifics**



350,000 members every month



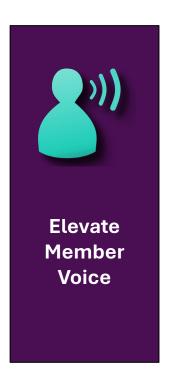
\$5.3 Billion (SFY24) expenditures



338 employees

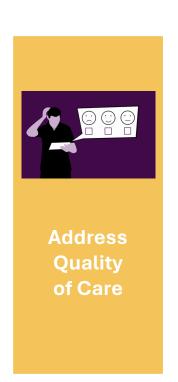


#### Four priorities to guide our work





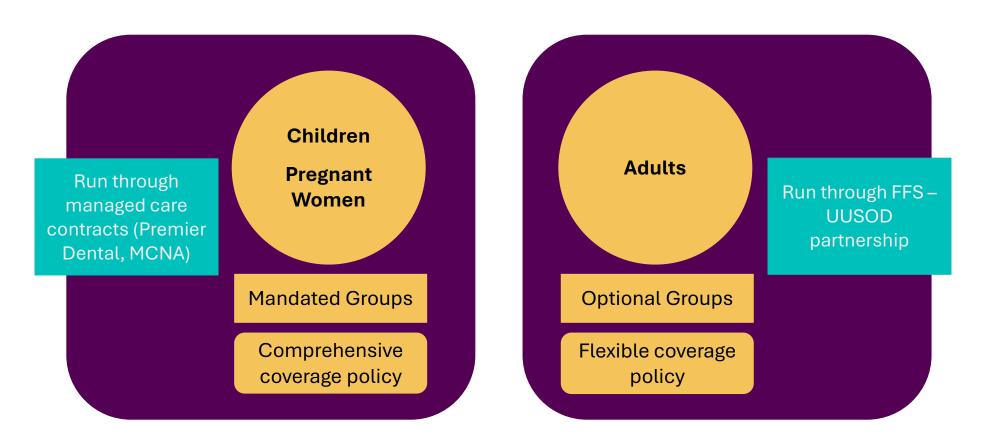




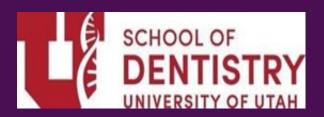


#### **About Utah Medicaid adult dental benefits**

Utah's Medicaid adult dental program has two components:



#### Fee for Service Dental Delivery and Utilization



Fee for service dental delivery is a partnership between the Medicaid agency and the University of Utah School of Dentistry (UUSOD)

#### **DHHS:**

- -Develops Medicaid policy
- -Review prior authorizations
- -Processes claims / resolves grievances

#### **UUSOD:**

- -Grows the provider network
- -Provides provider supports, listening sessions, educational initiatives
- -Serves as a community liaison for providers to DHHS

#### Fee for Service Dental Delivery and Utilization



During the 2023 General Session of the Utah State Legislature Senate Bill 19 "Medicaid Dental Waiver Amendments" was passed and signed into law.

State received CMS approval in January and began offering dental services to 70,000 adult expansion individuals in April 2025!

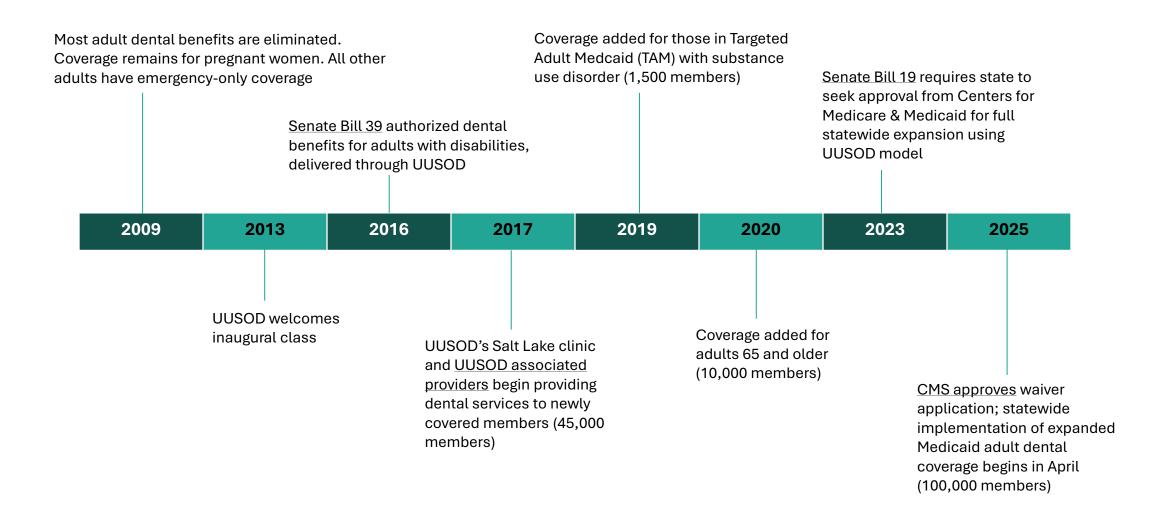
#### **Expansion of Utah Medicaid Dental Benefits**

Effective April 2025, adults covered by Utah Medicaid are eligible to receive comprehensive oral healthcare benefits.

#### **Benefits include:**

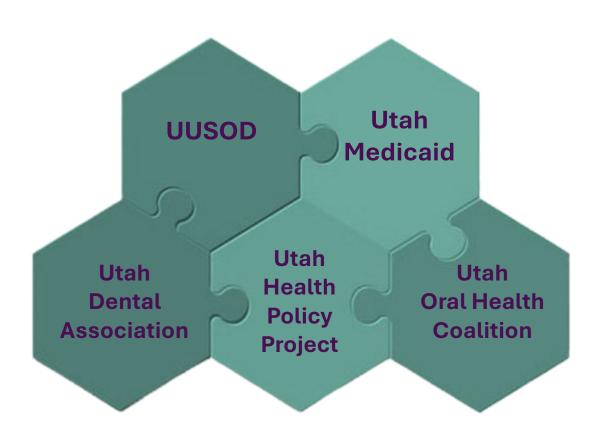
- Check-ups, x-rays, and cleanings every six months
- Tooth-colored fillings for front teeth
- Silver and tooth-colored fillings for back teeth
- Root canal treatment for certain teeth
- Tooth extractions
- Dentures or partial dentures
- Emergency exams for sudden and severe tooth pain
- Crowns (porcelain and porcelain-to-metal crowns)

#### **Evolution of the Medicaid dental program**



#### **Advocacy and Stakeholder Collaboration**

#### Institutional leadership and planful coalition-building



"From the start, all of the partners' missions were aligned. We all had a commitment to problemsolve and get it right because we all wanted to serve the person. This was a beautiful alignment that really helped us to constantly innovate and commit resources to making it happen."

#### **UUSOD** as a policy entrepreneur

## University of Utah School of Dentistry (UUSOD) was a *policy entrepreneur* that served as a:

**Provider**: developed the <u>Associated Provider Model</u> and recruited dentists to deliver patient care through Medicaid.

**Funder**: covered the state's share of Medicaid costs making adult dental coverage budget neutral.

**Evaluator**: conducted the <u>FLOSS study</u> which demonstrates impact of dental care on quality of life.

**Policy advocate**: provided non-partisan and solutions-focused ideas and proposals.



#### Medicaid as a strategic force

#### **Utah Medicaid was a strategic force:**

**Providing leadership**: advancing oral health as a core component in whole-person health and articulating its alignment with prevention, behavioral health, and cost-containment.

**Serving as convener and educator**: listening to concerns and past experiences of providers to further develop the program, payment structures, and provide effective and streamlined communications.

**Enacting long-term vision**: working with partners, to develop and expand the program incrementally all while planning and moving towards coverage for all.



#### Having a benefit card isn't enough

Providing a benefit does not automatically mean members can access care.

Sustained engagement is needed to ensure benefits translate into accessible, quality care.

Time and attention must be spent:

- understanding needs of patients and providers
- building trust and buy-in
- educating
- evaluating and refining

#### **Overcoming barriers**

**Building Trust:** Bringing providers into the program

The Associated Provider model allows dentists to participate in Medicaid without becoming university employees or giving up practice independence.

The model offers:

- Competitive reimbursement
- Rapid payment
- Elimination of copayments

Concrete improvements
began to shift provider
attitudes.
"Over the last five years
we have gathered
momentum and now so
many dentists are
saying 'This is really good,
this works!'"

#### **Overcoming barriers**

## **Building Legislative Buy-In:** Addressing legislative skepticism

Over the course of the program, legislative skepticism lingered among some lawmakers wary of expanding public benefits.

#### Partners emphasized:

- Joint program run through state Medicaid system and implemented by UUSOD
- Program did not involve managed care entities
- UUSOD would cover costs

Unlike many states where fiscal concerns halt Medicaid benefit expansions, the dental school had a unique proposition: UUSOD would not only deliver care but would also cover the state's share of Medicaid costs.

#### **Overcoming barriers**

## **Building Community Buy-In:** Educating members and providers

Ensuring patients understand their coverage and providers understand the program is crucial. Utah Medicaid and UUSOD worked together to align messaging and streamline communication.

#### Together they:

- Developed brochures, promotional materials, newsletter articles
- Conducted helpline trainings
- Conducted local and regional meetings



Dental care is a covered service for Medicaid members. For information about your dental plan or to find a dental provider, visit the Dental Coverage and Plans webpar

#### **Benefits Include**

- Check-ups, x-rays, and cleanings every six months
- Tooth colored fillings for front teeth
- Silver fillings for back teeth
- Removal of the soft inner part of the tooth (pulp) for infected baby teeth
- Pulling teeth
- · Dentures, partial dentures
- . Space maintainers for children with missing teeth
- Some orthodontic care for children
- Some specialty care for surgical centers for care under general anesthesia
   Emergency exams for acute onset of pain
   Crowns (porcelain and porcelain-to-metal crowns for certain populations)

#### Important Information

- Always take your <u>Medicaid member card</u> and dental plan card (if applicable) to each appointment
- Use a <u>dentist who accepts Medicaid or is on your dental plan network</u>
- Keep your appointment or cancel at least 24-hours in advance
- Some dental services need a prior authorization. Your dentist will need to get permission before you can be treated

#### **Moving forward**

#### Building on success and protecting what's been built

Utah Medicaid, UUSOD, and its partners will:

- Continue to educate members and recruit dentists
- Conduct ongoing research to demonstrate impact
- Explore integrating the pediatric Medicaid dental program to create a more streamlined system



#### **Lessons for other states**

Although Utah's model isn't easily replicable, the principles behind its success offer valuable insights for other states exploring adult Medicaid dental expansion:

- Creative financing
- Incrementalism with intent
- Institutional Leadership and Trust
- Provider-Centered Design

Utah's 'secret sauce' for achieving extensive Medicaid adult dental benefits was institutional innovation paired with strategic patience: a state dental school willing to eliminate fiscal barriers, conservative lawmakers who valued pragmatic solutions over ideological positions, and a decade-long commitment to proving the model worked before scaling it statewide.

## Q&A



