

# Alternative Payment Models in Dentistry

## A Provider Perspective



### Study Design

- ... Surveyed DentaQuest network of dental providers in August 2020
- ... Analyzed results specific to alternative payment models (APMs)



### Results

- ... 51% of responding providers have never heard of APMs in dentistry, while 35% had only heard of them or knew a little.
- ... 52% of providers report that COVID-19 increased or had no impact on their interest in *learning* more about APMs, while 38% report that COVID-19 increased or had no impact on their interest in *engaging* in APMs.
- ... 52% were extremely or moderately interested in full capitation, 44% were extremely or moderately interested in partial capitation, and 38% were extremely or moderately interested in sharing risk.



### Strategic Actions

- ... Increase education and awareness
- ... Implement APMs in dentistry
- ... Adopting value-based care incentives to adjust to the new normal