



USER GUIDE

Virginia Medicaid Forecasting Tool

This one pager presents information that explains how to use the Virginia Medicaid Forecasting Tool.

The aim of this tool is to guide dental professionals and administrators in self-assisted evaluation on the impact of the new Medicaid adult dental benefit in Virginia on their practice.

1 Navigate to the **“Input”** tab; anything highlighted in grey requires an input from you - practice name, calendar year, patient counts, and benefit categories performed.

Note: The benefit category input will require the use of a drop-down menu

January 1, 2021 - December 31, 2021

Benefit Category	Is the benefit category performed in this clinic? Click on each cell and select Yes or No from the drop down arrow	Procedure Codes associated with each category
Diagnostic	Yes	D0120 - D0191 D0414 - D0999
Imaging	Yes	D0210 - D0395
Preventive	Yes	D1110 - D1999
Minor Restorations	Yes	D2000 - D2664
Major Restorations	Yes	D2865 - D3999
Oral Surgery	Yes	D7000 - D7999
Other Perio	Yes	D4000 - D4340, D4356 - D4999
Scaling and Root Planing	Yes	D4341 - D4355
Prosthodontics	Yes	D5000 - D6999
Adjunctive General	Yes	D9110 - D9120, D9310 - D9999
General Anesthesia	Yes	D9220 - D9223
Other Anesthesia	Yes	D9211 - D9219, D9230 - D9248

2 Navigate to the **“Cover Sheet”** tab where you will see clinic and tool details.

**Sample - Tooth Fairy Health Center
Virginia Adult Dental Medicaid
Reimbursement Projection
January 1, 2021 - December 31, 2021**

3 Navigate to the **“Monthly Reimbursement Projection”** tab where your inputs from step one will appear, after calculations, to produce count and reimbursements for per service, reimbursement per patient and total reimbursement sorted by month.

January 1, 2021 - December 31, 2021

Month and Year	Patient Count (New and Existing)	Count of Service	Average Reimbursement per Service	Average Reimbursement per Patient	Total Reimbursement
January	1,065	4,556	58	24.9	264,857
February	1,065	4,456	58	24.4	259,743
March	1,065	4,492	60	25.1	267,388
April	1,065	4,453	59	24.9	264,786
May	1,065	4,434	60	25.0	266,177
June	1,065	4,432	60	25.0	266,682
July	1,065	4,433	59	24.4	260,262
August	1,065	4,392	59	24.2	257,537
September	1,065	4,426	58	24.2	258,063
October	1,065	4,493	59	24.8	263,686
November	1,065	4,404	58	23.9	254,115
December	1,065	4,387	59	24.3	258,895
Total	12,780	53,358	59	24.6	3,142,190

4 Navigate to the **“Reimbursement by Service Category”** tab where your inputs from step one will appear, after calculations, to produce count and reimbursements for per service, reimbursement per patient and total reimbursement sorted by benefit category.

January 1, 2021 - December 31, 2021

Benefit Category	Count of Service	Average Reimbursement per Service	Average Reimbursement per Patient	Total Reimbursement
Diagnostic	8,583	23	15	197,198
Imaging	20,811	18	29	368,368
Preventive	6,495	47	24	306,509
Minor Restorations	9,109	90	64	818,544
Major Restorations	2,047	326	52	867,717
Oral Surgery	3,231	113	29	364,925
Scaling and Root Planing	1,014	90	7	91,188
Other Perio	69	68	0	4,720
Prosthodontics	409	560	18	228,763
Adjunctive General	723	63	4	45,401
General Anesthesia	296	64	1	18,944
Other Anesthesia	570	53	2	29,913
Total	53,358	59	24.6	3,142,190
Total Patients	12,780			

Input Required

5 You can use these results as guidance to evaluate the impact of the new Medicaid adult dental benefit in Virginia on your practice’s costs and productivity.

Name of Dental Practice:	Sample - Tooth Fairy Health Center		
Calendar Year:	January 1, 2021 - December 31, 2021		
Month and Year	New Patient Count	Existing Patient Count	Total Patients
January	65	1,000	1,065
February	65	1,000	1,065
March	65	1,000	1,065
April	65	1,000	1,065
May	65	1,000	1,065
June	65	1,000	1,065
July	65	1,000	1,065
August	65	1,000	1,065
September	65	1,000	1,065
October	65	1,000	1,065
November	65	1,000	1,065
December	65	1,000	1,065