

A New Tool for Tracking Medicaid Adult Dental Benefits Across States

CareQuest Institute Continuing Education Webinar

Thursday, August 25, 2022

Housekeeping

- We will keep all lines muted to avoid background noise.
- We will send a copy of the slides and a link to the recording via email after the live program.
- We'll also make the slides and recording available on carequest.org.

To receive CE Credits:

- Look for the evaluation form, which we'll send via email.
- Complete the **evaluation by Friday, September 2.**
- Eligible participants will receive a certificate soon after via email.

We appreciate your feedback to help us improve future programs!



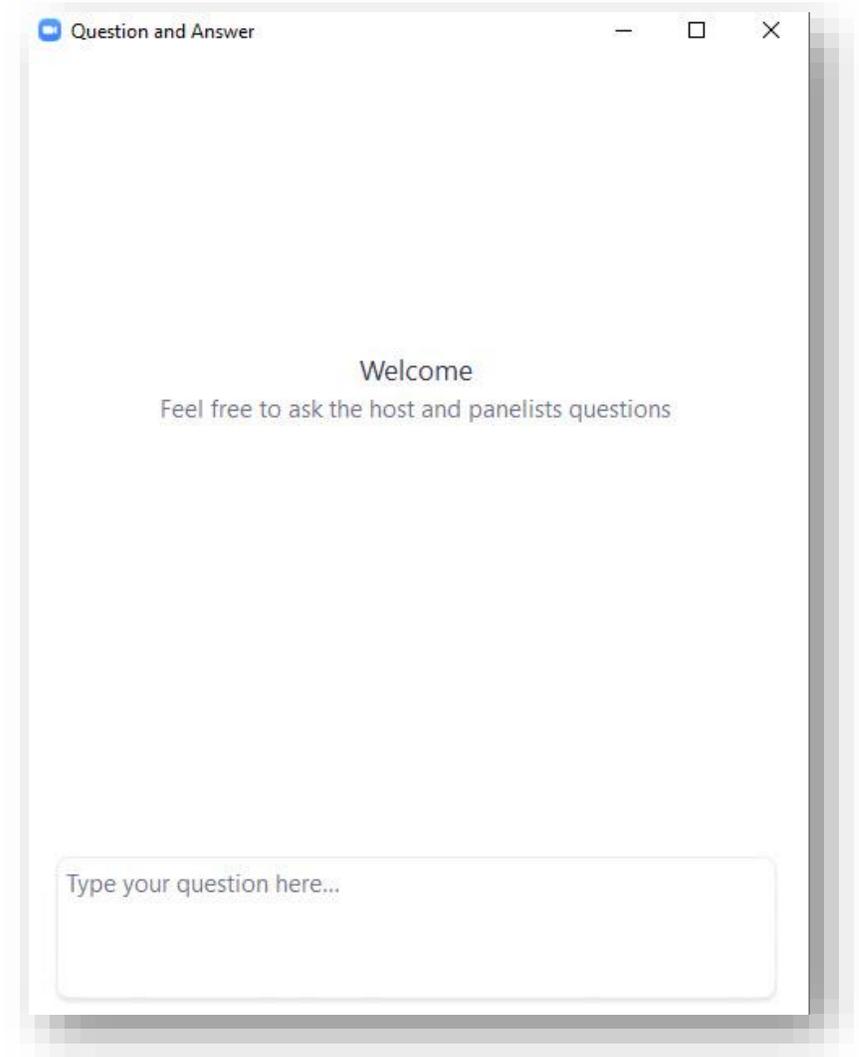
The CareQuest Institute for Oral Health is an ADA CER-P Recognized Provider. This presentation has been planned and implemented in accordance with the standards of the ADA CER-P.

*Full disclosures available upon request



Question & Answer Logistics

- Feel free to enter your questions into the **Question & Answer box** throughout the presentations.
- We will turn to your questions and comments toward the end of the hour.



Learning Objectives

At the end of this webinar, you'll be able to:

- Discuss why we needed a new classification system to understand Medicaid adult dental benefits
- Define an extensive adult dental benefit within Medicaid
- Identify the ongoing utility of the Medicaid Adult Dental Coverage Checker
- Use the Medicaid Adult Dental Coverage Checker and its findings

Our Strategy

Vision

A future where every person can reach their full potential through optimal health

Mission

To improve the oral health of all

Purpose

To catalyze the future of health through oral health



Today's Presenters

A New Tool for Tracking Medicaid Adult Dental Benefits Across States



WEBINAR | Thursday, August 25, 2022 | 3-4 p.m. ET | ADA CERP Credits: 1

MODERATOR & PRESENTER



Stacey Auger, MPH
Policy Consultant,
CareQuest Institute

PRESENTER



Chelsea Fosse, DMD, MPH
Senior Health Policy Analyst,
Health Policy Institute (HPI)
of the American Dental
Association

PRESENTER



Stacey Chazin, MS, MPH
Leadership Development and
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Oral Health Progress and
Equity Network (OPEN)

PRESENTER



Tanya Dorf Brunner, MS
Executive Director,
Oral Health Kansas

Two new tools

Rubric Assessing Extensiveness of State Medicaid Adult Dental Benefits (Rubric)

A survey tool that defines an extensive Medicaid adult dental benefit and assesses the extensiveness of existing coverage within each state.

Medicaid Adult Dental Coverage Checker

An interactive tool that displays state-by-state results of the Rubric.

The results represent a snapshot in time and are reflective of coverage offered by each state at the time the Rubric was applied (spring 2020).

Check out the [Featured Resources](#) section on the CareQuest Institute website for more information about the Medicaid Adult Dental Coverage Checker

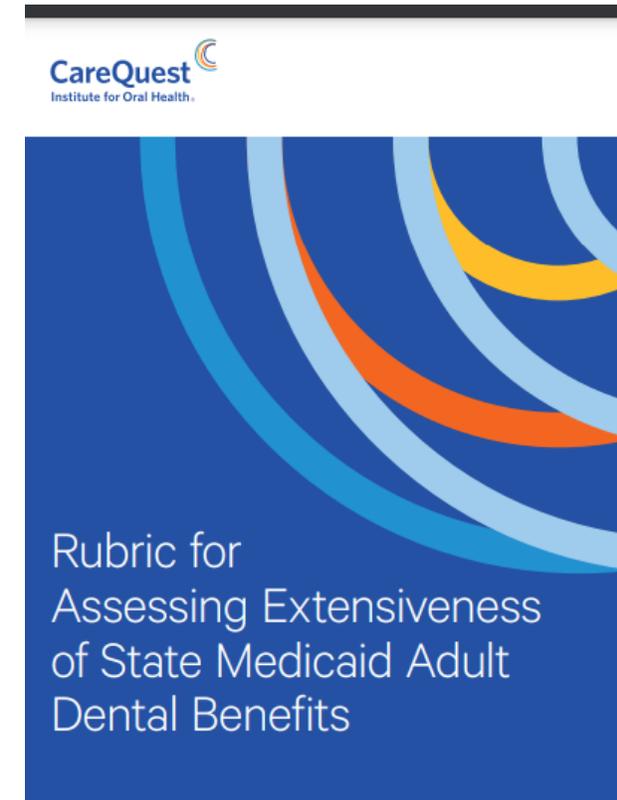
The Rubric: What it Is and What it Does

What it is:

- A survey to be completed by state dental directors or their equivalents

What it does:

- Defines an extensive Medicaid adult dental benefit
- Assesses the extensiveness of existing coverage within each state's Medicaid program



Definition of an Extensive Medicaid Adult Dental Benefit

The Rubric defines an extensive dental benefit as one that provides coverage for a range of dental procedures considered adequate for the prevention of disease and promotion of oral health; the restoration of oral structures to health and function; and the treatment of emergency/urgent conditions for the largest group of Categorically Needy Medicaid adult beneficiaries ages 21-64 covered by the state's Medicaid program.

How the Rubric Works

Fourteen questions assess coverage of specific procedures and services, including allowed frequency, in eight service categories.

- Annual benefit maximum
- Diagnostic services
- Preventive services
- Restorative services
- Endodontic services
- Periodontal services
- Prosthodontic services
- Extraction services

The categories of procedures encompass specific services that are: most commonly reimbursed by employer-based dental plans; reflective, where possible, of clinical guidelines for practice; and that are critical to maintaining lifelong oral health.

Why the Rubric is Needed

Previous definition provided no clear guidance on:

- Specific covered service categories necessary to constitute an extensive benefit
- Specific procedures to be covered within each service category
- Specific service frequency that is covered
- Whether coverage is offered to all adult Medicaid beneficiaries or only to select subset(s) (e.g., pregnant people).

Previous Definition of an Extensive Dental Benefit

A more comprehensive mix of services, including many diagnostic, preventive, minor and major restorative procedures. It includes benefits that have a per-person annual expenditure cap of at least \$1,000 and covers at least 100 procedures out of the approximately 600 recognized procedures per the ADA's Code on Dental Procedures and Nomenclature.¹

Workgroup that Developed the Rubric

Workgroup¹ led by CareQuest Institute for Oral Health² as part of Oral Health 2020

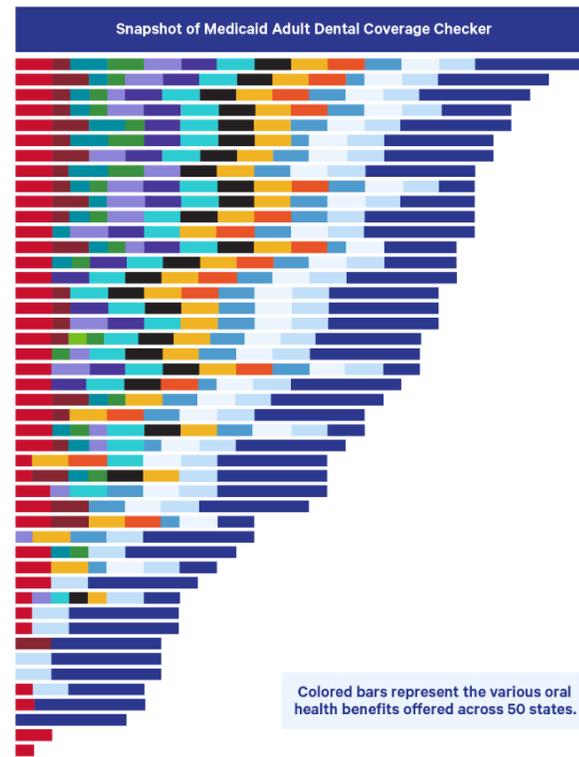
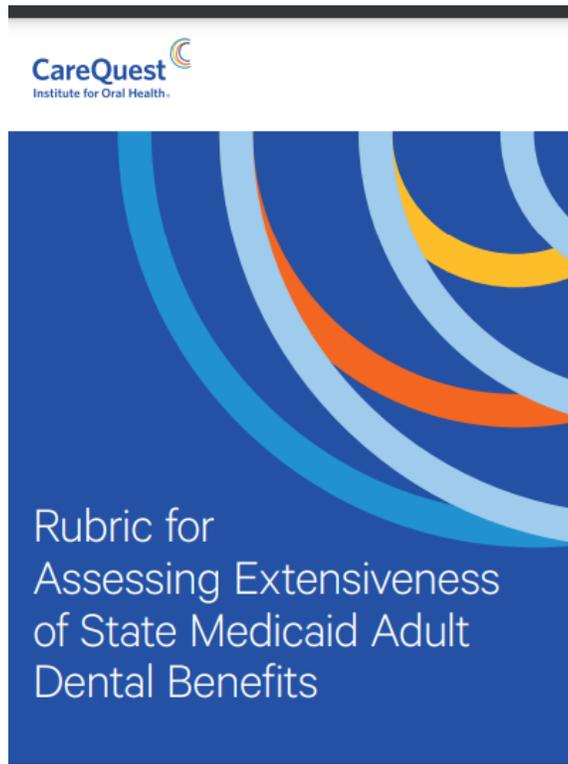
- American Dental Association
- Center for Health Care Strategies
- Health Policy Institute
- Medicaid Medicare CHIP Services Dental Association
- National Academy for State Health Policy
- Oral Health America
- The Oral Health Progress and Equity Network
- Current and former state Medicaid dental program officials
- *Feedback and testing provided by numerous state and national experts*

Development Process

Between 2014-2022, the Workgroup:

- Developed iterative drafts of the Rubric
- Solicited feedback and suggestions for improvement from state and national leaders
- Incorporated edits and revisions
- Completed two rounds of beta-testing
- Released the Rubric to all 50 states and DC in spring 2020 in conjunction with MSDA's *National Profile of State Medicaid and CHIP Oral Health Programs*
- Presented results to MSDA members in spring 2021
- Incorporated additional edits and revisions based on that presentation
- Developed and launched Medicaid Adult Dental Coverage Checker

The Intent of the *Rubric* and *The Medicaid Adult Dental Coverage Checker*



The Intent of the *Rubric* and *The Medicaid Adult Dental Coverage Checker*

The **Intent** of both tools is to be a resource for all by:

- Providing a clear and consensus-driven definition of an extensive Medicaid adult dental benefit
- Helping policymakers, administrators, and advocates assess the extensiveness of a state's benefit and identify areas for improvement and expansion
- Capturing point-in-time information at the state level
- Assessing the extensiveness of benefits offered in each state
- Allowing states to assess their benefit offerings in relation to other states
- Illustrating over time how the national coverage landscape has changed

The Intent of the *Rubric* and *The Medicaid Adult Dental Coverage Checker*

Both tools are **not** intended to be:

- A report card to rank order states
- A scored assessment of a Medicaid agency or administrator
- A tool to assess appropriate levels of provider participation within a Medicaid network or adequate reimbursement rates
- A tool that specifies appropriate treatment for an individual



Contact Information

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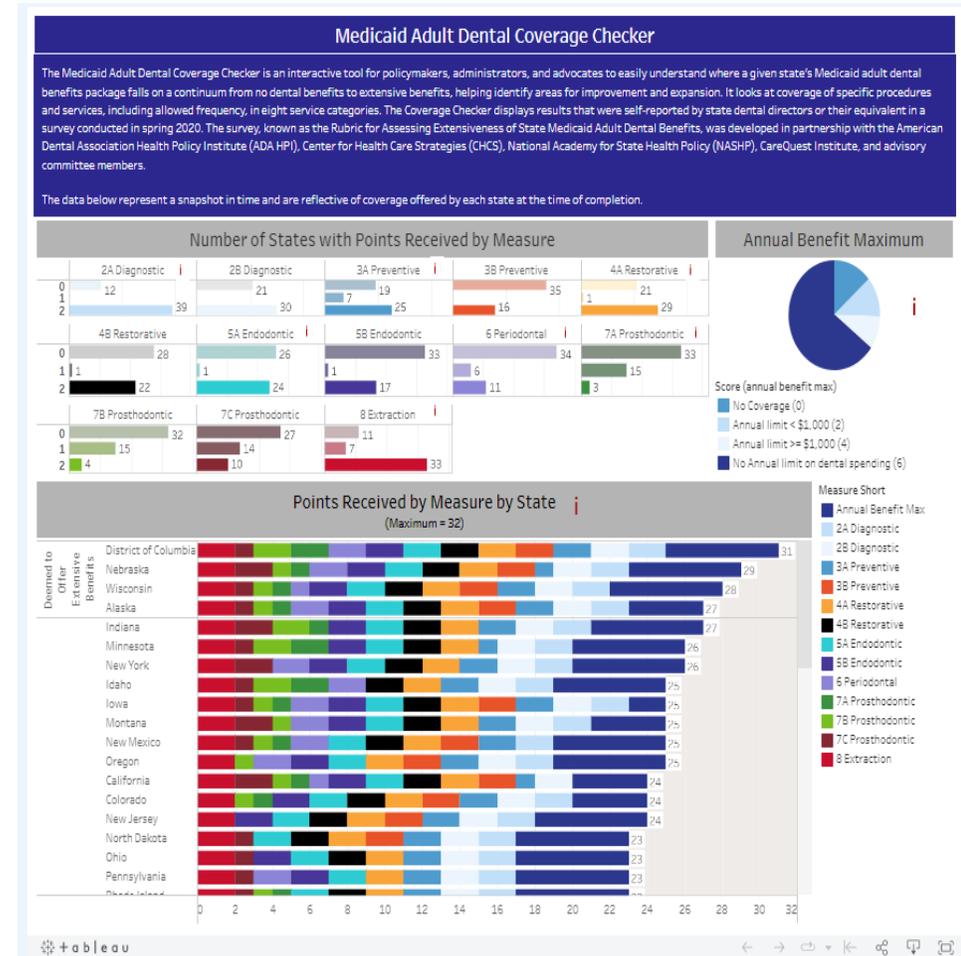
The Medicaid Adult Dental Coverage Checker

What it is:

- An interactive tool that displays state-by-state results of the Rubric

The results represent a snapshot in time and are reflective of coverage offered by each state at the time of completion.

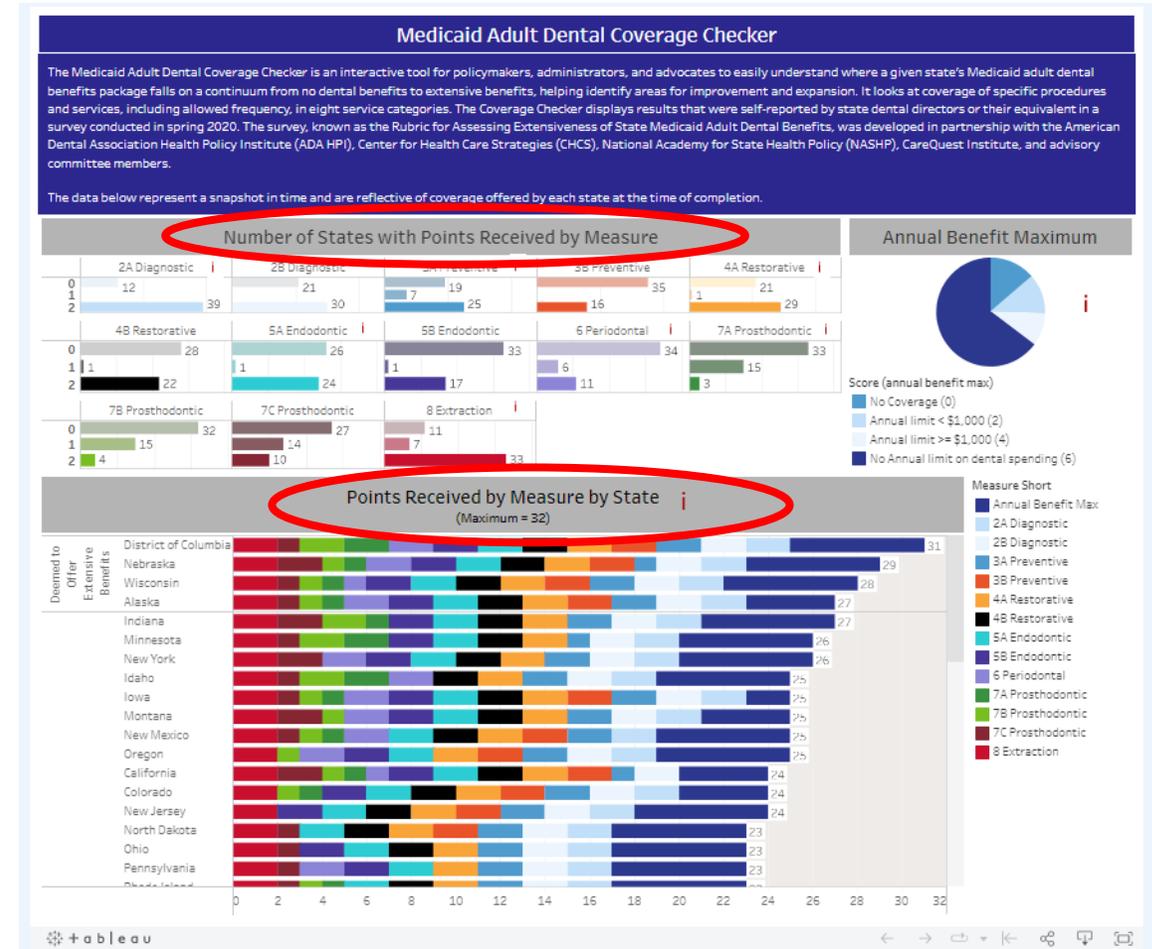
The results display benefits on a continuum from no benefits to extensive.



The Medicaid Adult Dental Coverage Checker

The Coverage Checker contains two sections:

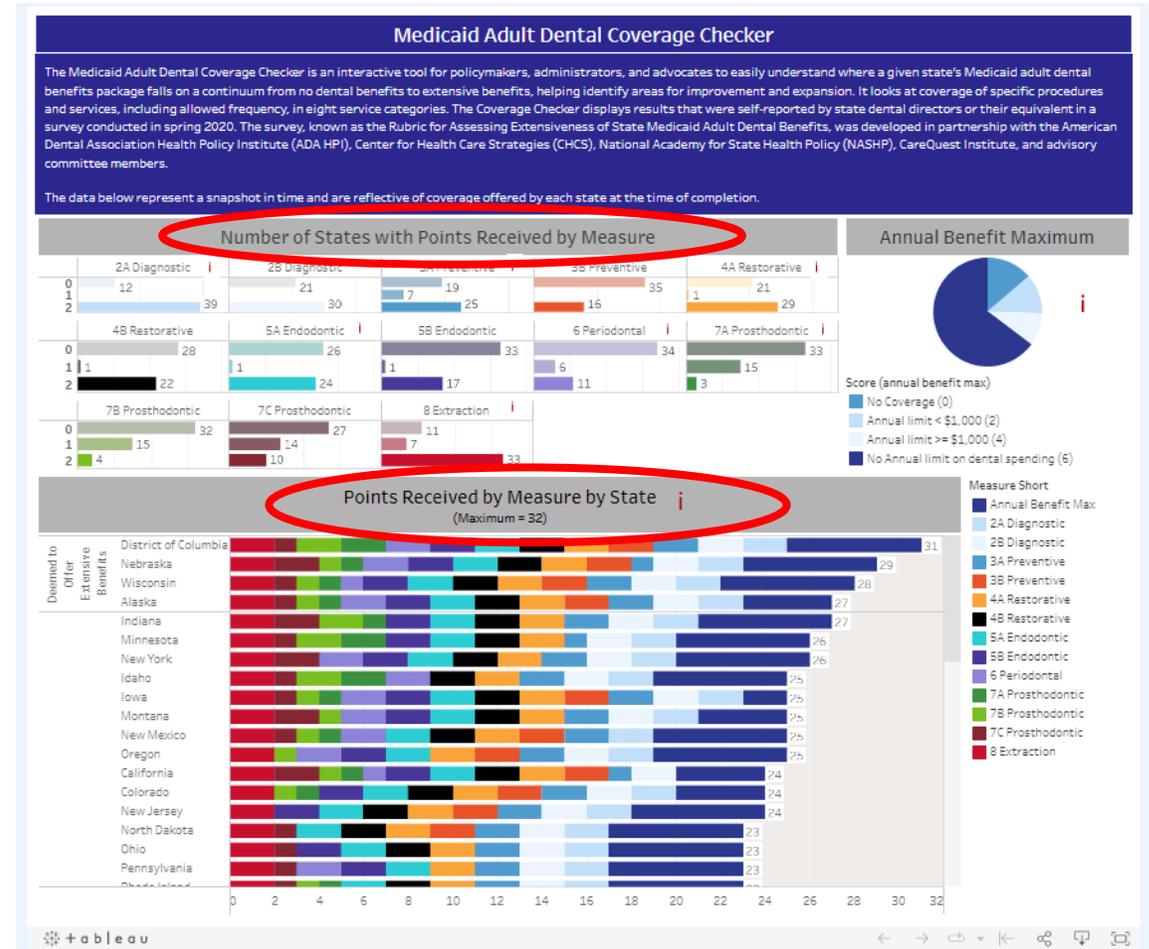
- Number of States with Points Received by Measure
- Points Received by Measure by State



The Medicaid Adult Dental Coverage Checker

The Coverage Checker looks at coverage within eight service categories

- 14 questions
- Each contains a points system:
 - 0 = never covered*
 - 1 = only covered in emergencies*
 - 2 = covered on a routine basis*

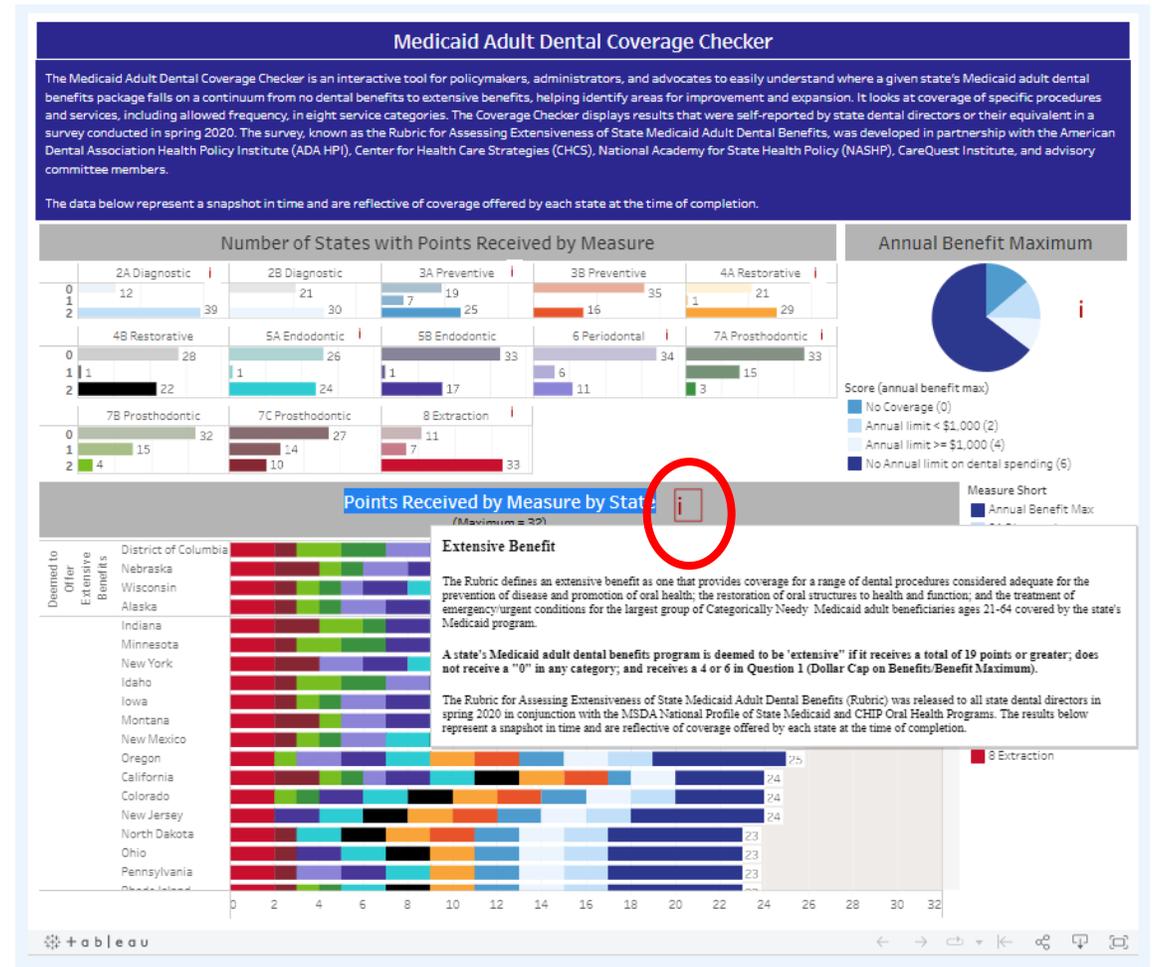


The Medicaid Adult Dental Coverage Checker

The Rubric defines an extensive Medicaid adult dental benefit¹.

Within the Coverage Checker, a state's Medicaid adult dental benefits program is deemed to be extensive if it:

- Receives 19 points or more
- Does not receive a '0' in any category
- Receives a '4' or '6' in the *Annual Benefit Maximum* category

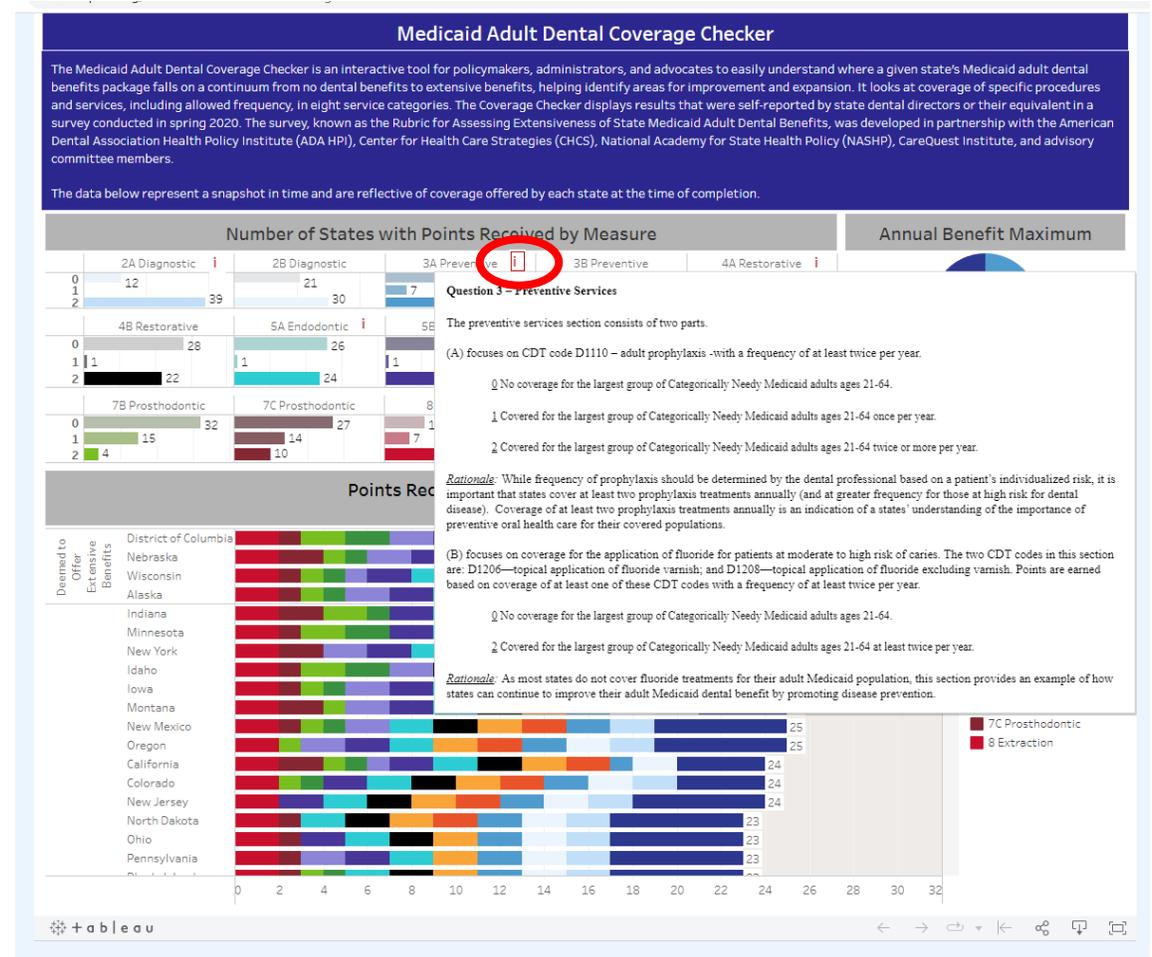


Number of States with Points Received by Measure

Hover over any of the red information *i*'s to find the language for each question in the Rubric.

For instance, the Preventive Services section has two parts:

- Part A focuses on adult prophylaxis and CDT code D1110 with a frequency of at least twice per year.
- Part B focuses on coverage for the application of Fluoride and CDT codes D1206 and D1208. Here points are earned based on coverage of **at least one** of these codes with a frequency of **at least twice per year**.

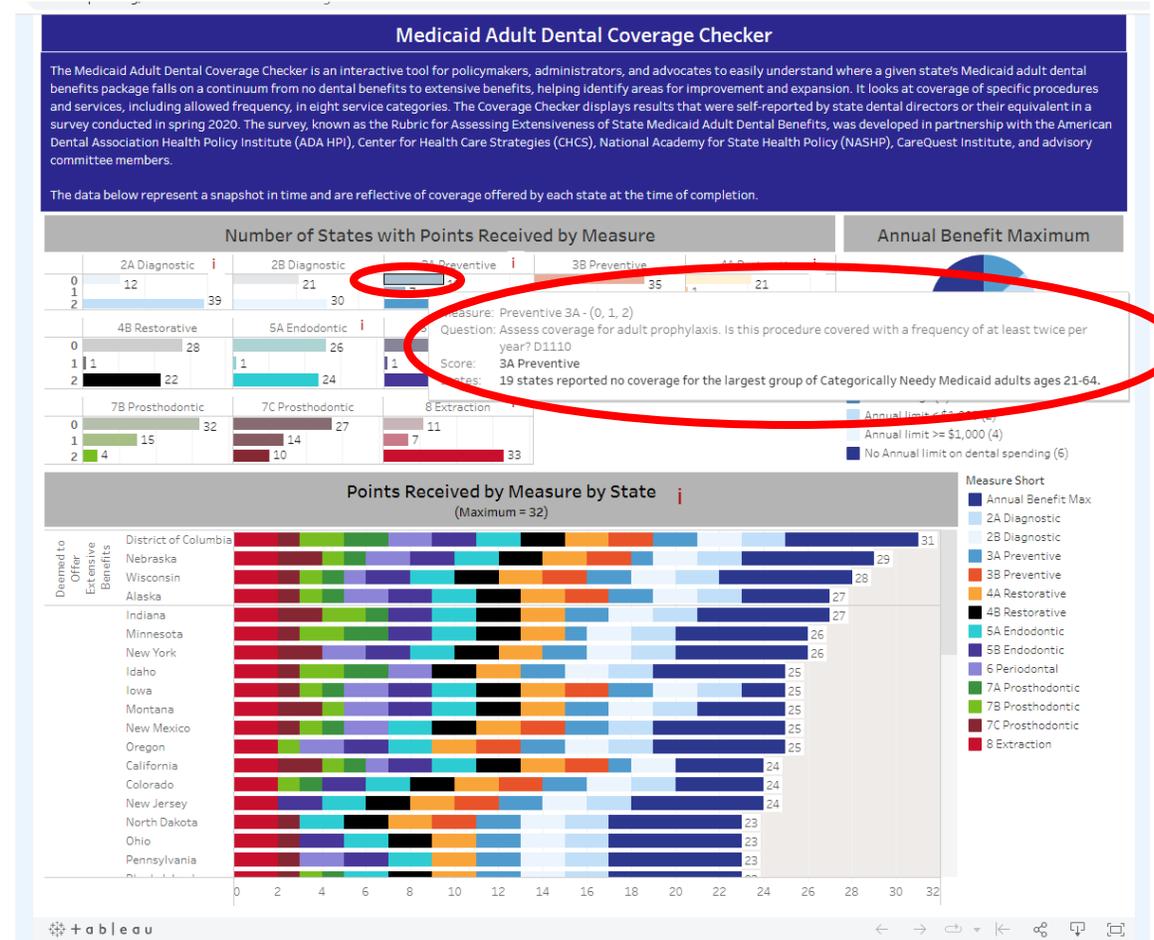


Number of States with Points Received by Measure

Hover over the different color bars within each section to see how many states did or did not offer coverage for a specific service.

For instance, within 3A (Preventive Services-adult prophylaxis):

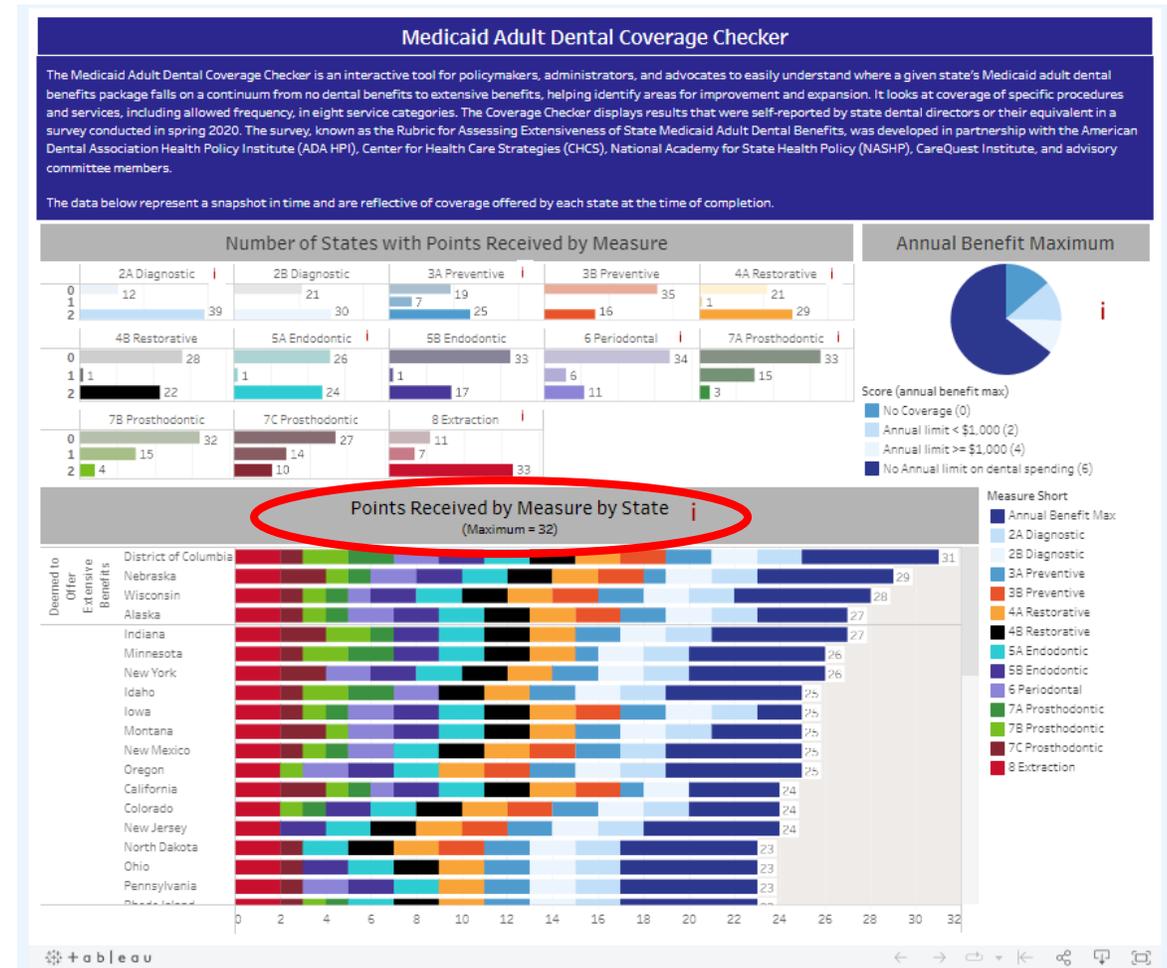
- 19 states reported no coverage (0 points)
- 7 states reported coverage once per year (1 point)
- 25 states reported coverage twice or more per year (2 points)



Points Received by Measure by State

This section displays Medicaid adult dental benefits across the country on a continuum from no benefit to extensive benefits.

- State name listed on left
- Each Rubric question has a designated bar that is color-coded to correspond with a question within the *Number of States with Points Received by Measure* section
- Total of points received by the state listed on the right



Additional Points

Additional points

- The results represent a snapshot in time and are reflective of coverage offered by each state at the time of completion (spring 2020)
- There has been tremendous progress made across the country in expanding Medicaid adult dental benefits over the past two years that is not reflected in this tool
- It is our intention to release a new Rubric survey within the coming months
- The current (2020) data in the Coverage Checker will serve as a baseline moving forward
- We want to hear from you!



Contact Information

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Research & Advocacy Potential with the Medicaid Adult Dental Coverage Checker

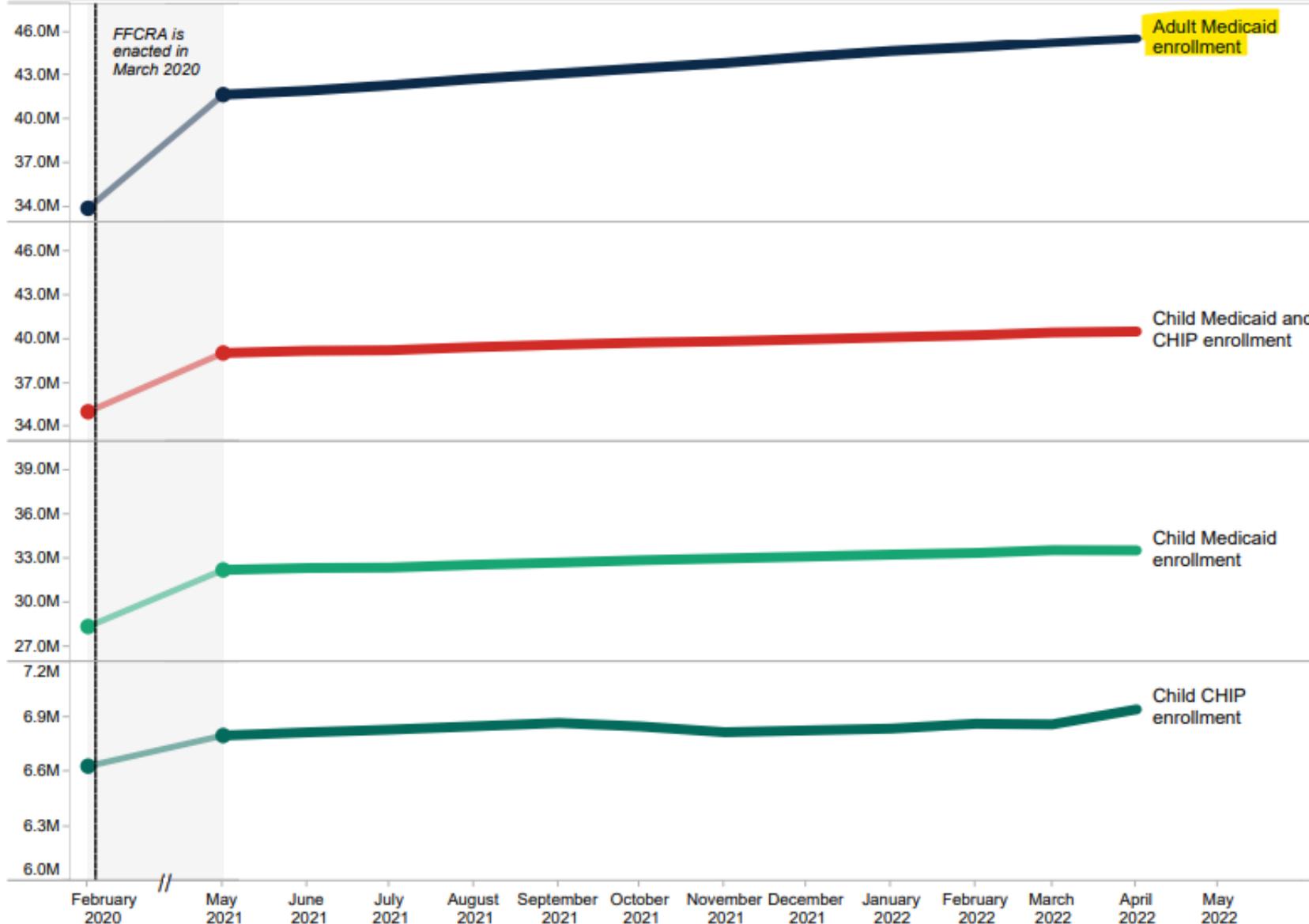
A New Tool for Tracking Medicaid Adult Dental Benefits Across States

CareQuest Webinar

August 25, 2022

Adult Medicaid enrollment up 34% from Feb '20

Figure 2. National adult and child enrollment in Medicaid and CHIP, February 2020 to April 2022, CMS Performance Indicator Data



Date	Adult Medicaid enrollment	Child Medicaid and CHIP enrollment	Child Medicaid enrollment	Child CHIP enrollment
April 2022	45,557,547	40,524,644	33,584,977	6,939,667
March 2022	45,266,362	40,454,352	33,596,800	6,857,552
February 2022	44,945,784	40,269,844	33,408,975	6,860,869
January 2022	44,662,473	40,131,531	33,297,229	6,834,302
December 2021	44,272,039	39,984,352	33,159,990	6,824,362
November 2021	43,840,975	39,854,697	33,040,318	6,814,379
October 2021	43,483,394	39,759,922	32,913,782	6,846,140
September 2021	43,126,410	39,619,301	32,754,070	6,865,231
August 2021	42,755,448	39,452,566	32,605,688	6,846,878
July 2021	42,321,202	39,241,362	32,412,885	6,828,477
June 2021	41,955,431	39,200,690	32,386,901	6,813,789
May 2021	41,685,975	39,051,785	32,255,516	6,796,269
February 2020	33,954,195	35,031,274	28,402,488	6,628,786

Annual trend, May 2021 to April 2022

From May 2021 to April 2022, national adult and child enrollment increased by 5,344,431 individuals (6.6%).

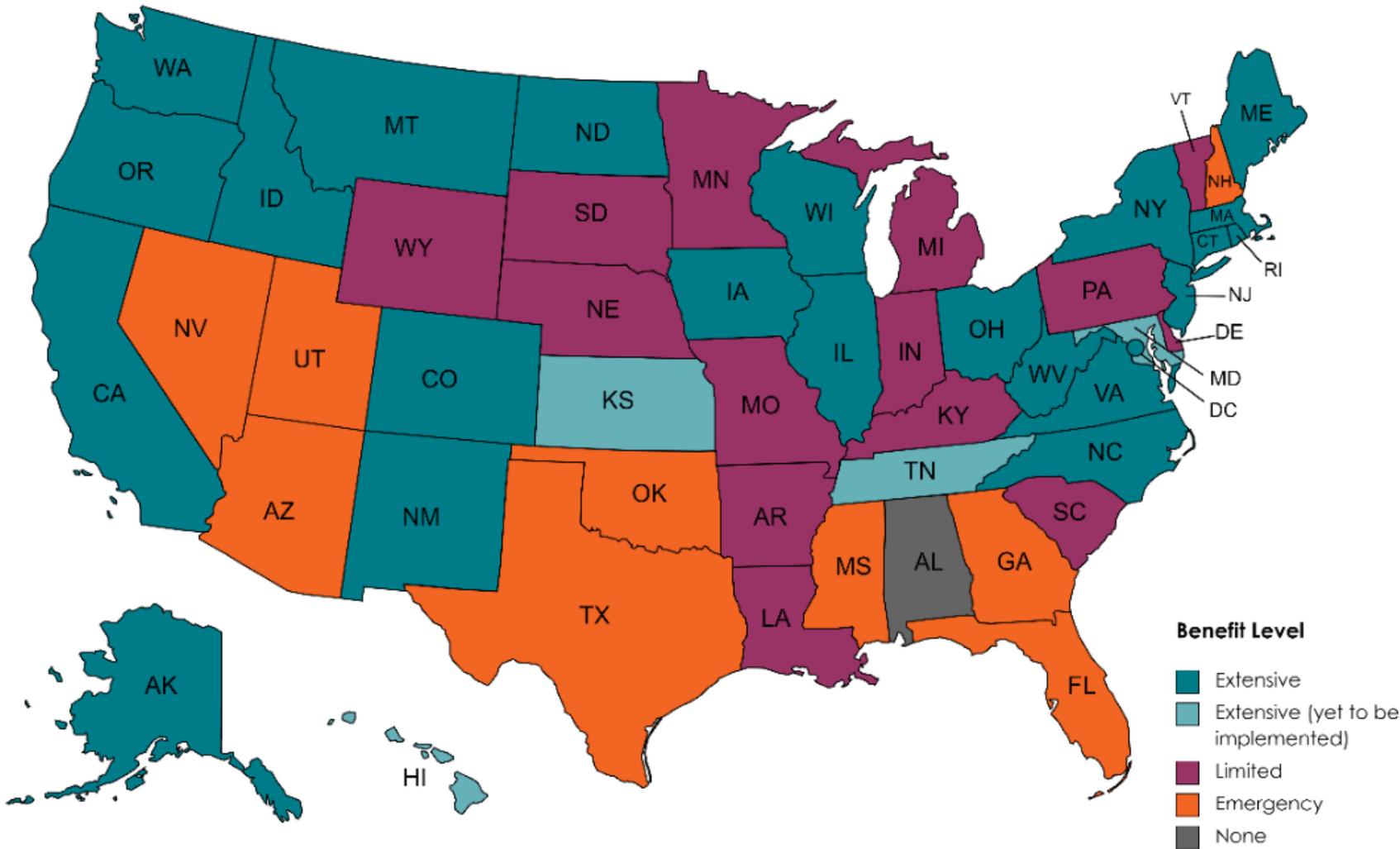
Monthly trend, March 2022 to April 2022

<u>Adult Medicaid enrollment</u>	<u>Child Medicaid and CHIP enrollment</u>
Increased by 291,185 (+0.6%) ↑	Increased by 70,292 (+0.2%) ↑

Cumulative change, February 2020 to April 2022*

<u>Adult Medicaid enrollment</u>	<u>Child Medicaid and CHIP enrollment</u>
Increased by 11,603,352 (+34.2%) ↑	Increased by 5,493,370 (+15.7%) ↑

The Foundation for the New Tool



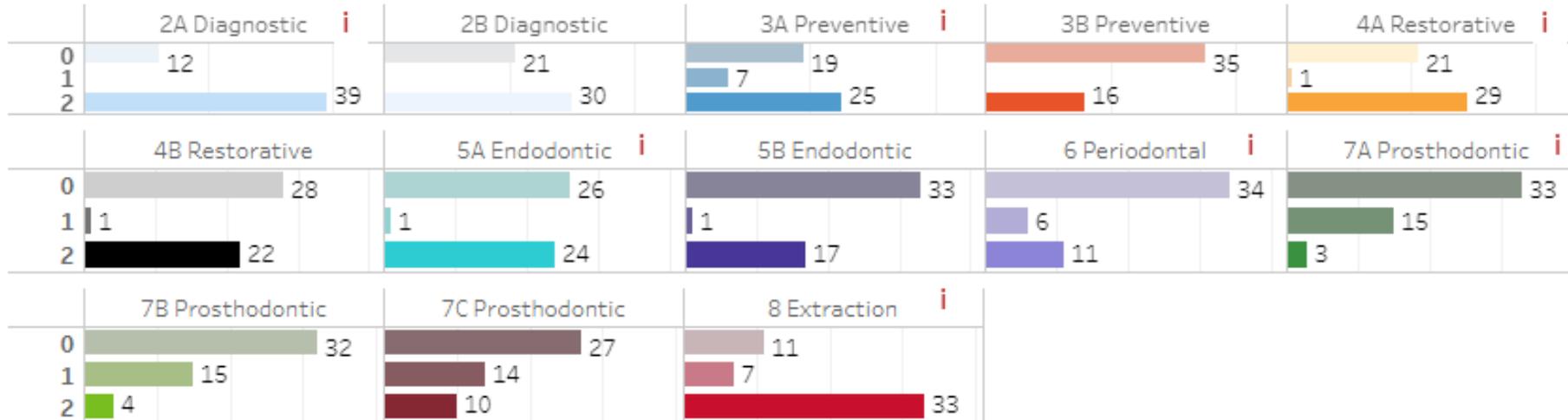
The traditional classification system used by the oral health policy community laid the foundation for the Coverage Checker. This new tool offers added granularity to help us research and identify concrete ways to improve Medicaid dental programs.

Created with mapchart.net

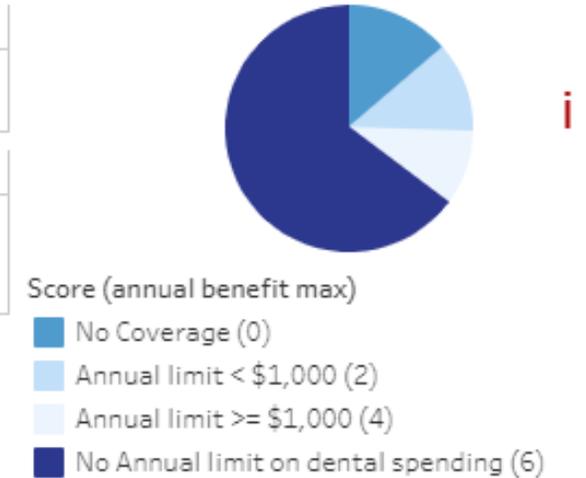
New Measures

Medicaid Adult Dental Coverage Checker

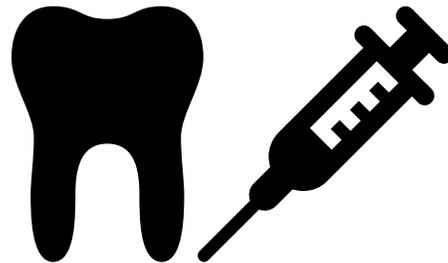
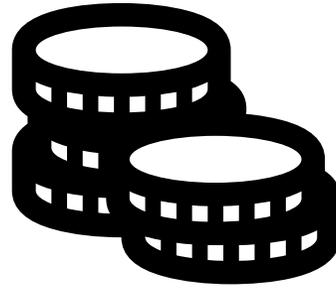
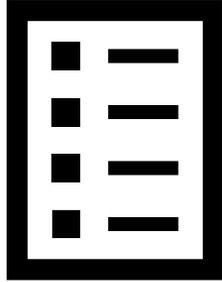
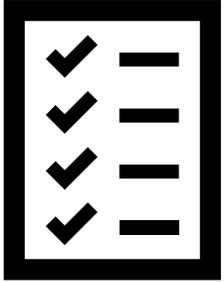
Number of States with Points Received by Measure



Annual Benefit Maximum



Research Potential



Advocacy Potential

117TH CONGRESS
1ST SESSION

S. 3166

To amend title XIX of the Social Security Act to improve coverage of dental and oral health services for adults under Medicaid, and for other purposes.

IN THE SENATE OF THE UNITED STATES

NOVEMBER 4, 2021

Mr. CARDIN (for himself and Ms. STABENOW) introduced the following bill; which was read twice and referred to the Committee on Finance

A BILL

To amend title XIX of the Social Security Act to improve coverage of dental and oral health services for adults under Medicaid, and for other purposes.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled,

SECTION 1. SHORT TITLE.

This Act may be cited as the “Medicaid Dental Benefit Act of 2021”.

SEC. 2. REQUIRING MEDICAID COVERAGE OF DENTAL AND ORAL HEALTH SERVICES FOR ADULTS.



Contact Information

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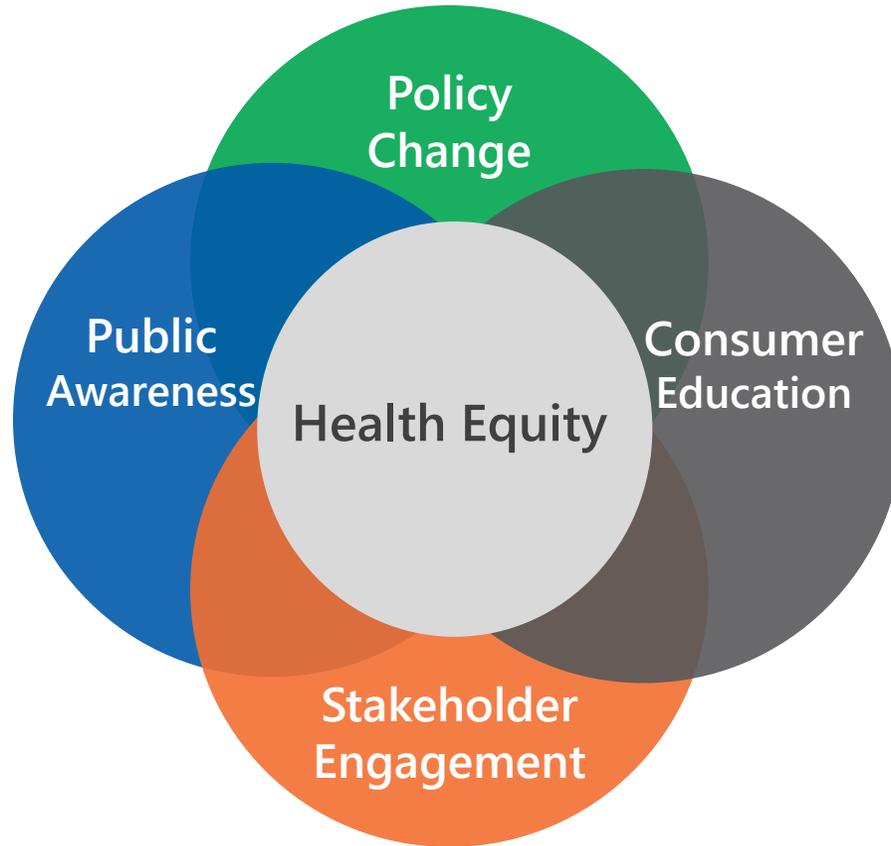
Putting the Coverage Checker to Use

Tanya Dorf Brunner, Executive Director
Oral Health Kansas, Inc.

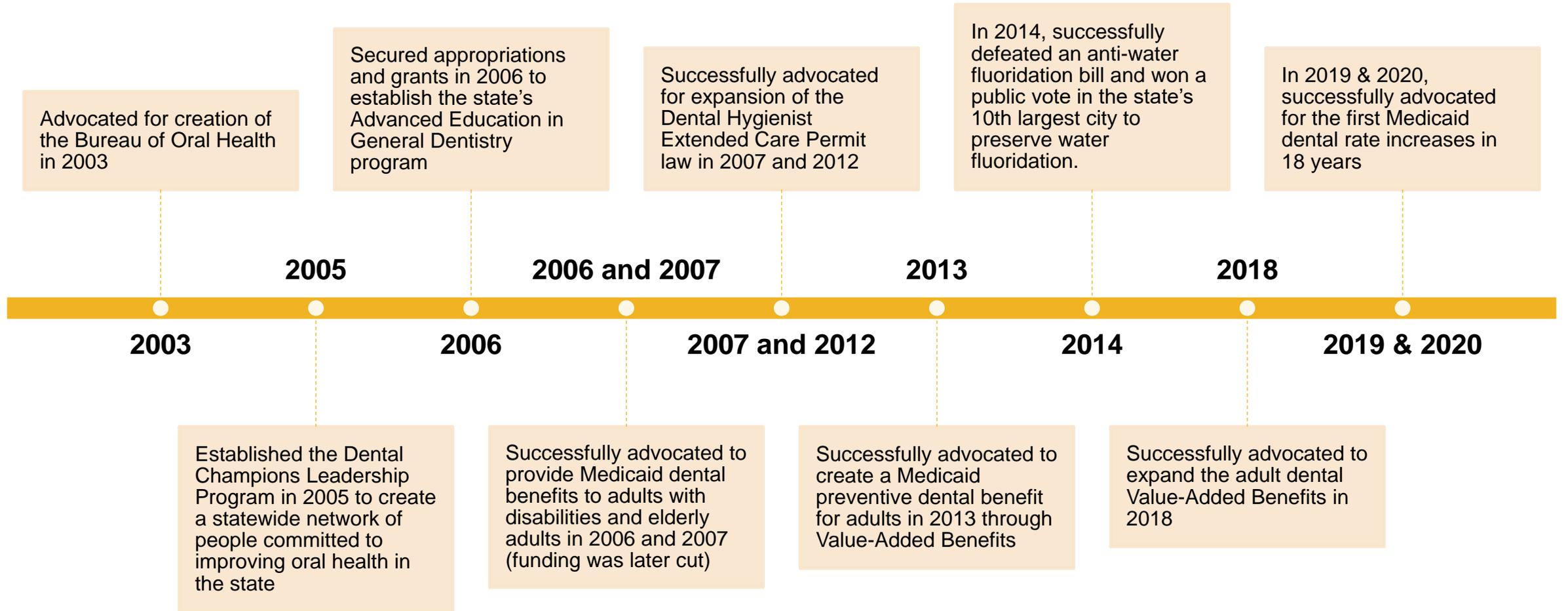


Oral Health Kansas Mission

To improve oral health in Kansas through advocacy, public awareness and education.



Oral Health Kansas Accomplishments: 2003-2020



Rate Increase Advocacy

- Medicaid dental rate increases in 2019 and 2020
- Data about impact has been scarce as a result of the pandemic
- House Social Services Budget Committee requested briefing on Kansas rates as compared to neighboring states in 2022



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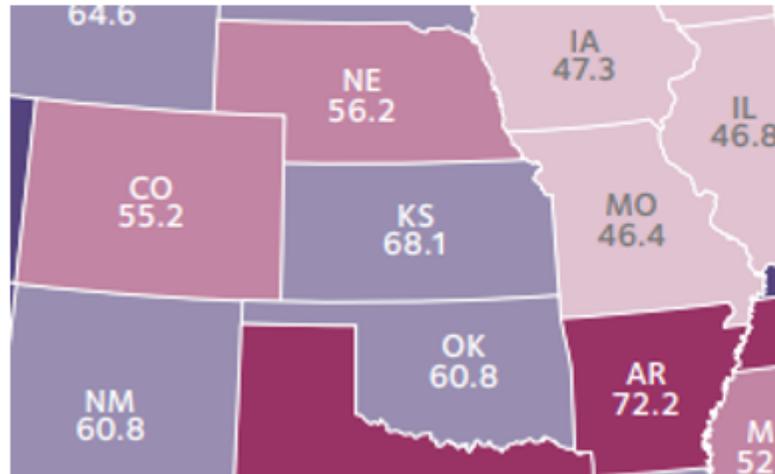
Kent Haverkamp, MD
Blue Cross & Blue Shield of Kansas

Debra Meisenheimer, BS, MS, CPC

**House Social Services Budget Committee
Medicaid Dental Provider Rates
February 3, 2022**

Comparison of Kansas Rates

The American Dental Association has a research division called the Health Policy Institute. This group is led by health economists and dentists who specialize in research. They produced a report last fall that showed the Medicaid reimbursement rates as a percentage of private insurance reimbursement rates for every state. The report shows that the average Kansas' rates are higher than all of our surrounding states.



The data behind the report shows that the rate increases championed by this committee played a part in the relatively higher rates for Kansas as compared to our neighboring states.

Oral Health Kansas Accomplishment: 2022



**Medicaid
Dental Benefits
for Adults
APPROVED!**

Adult Dental Advocacy

New Benefit

- Fillings, crowns, periodontal care
- Effective July 1, 2022

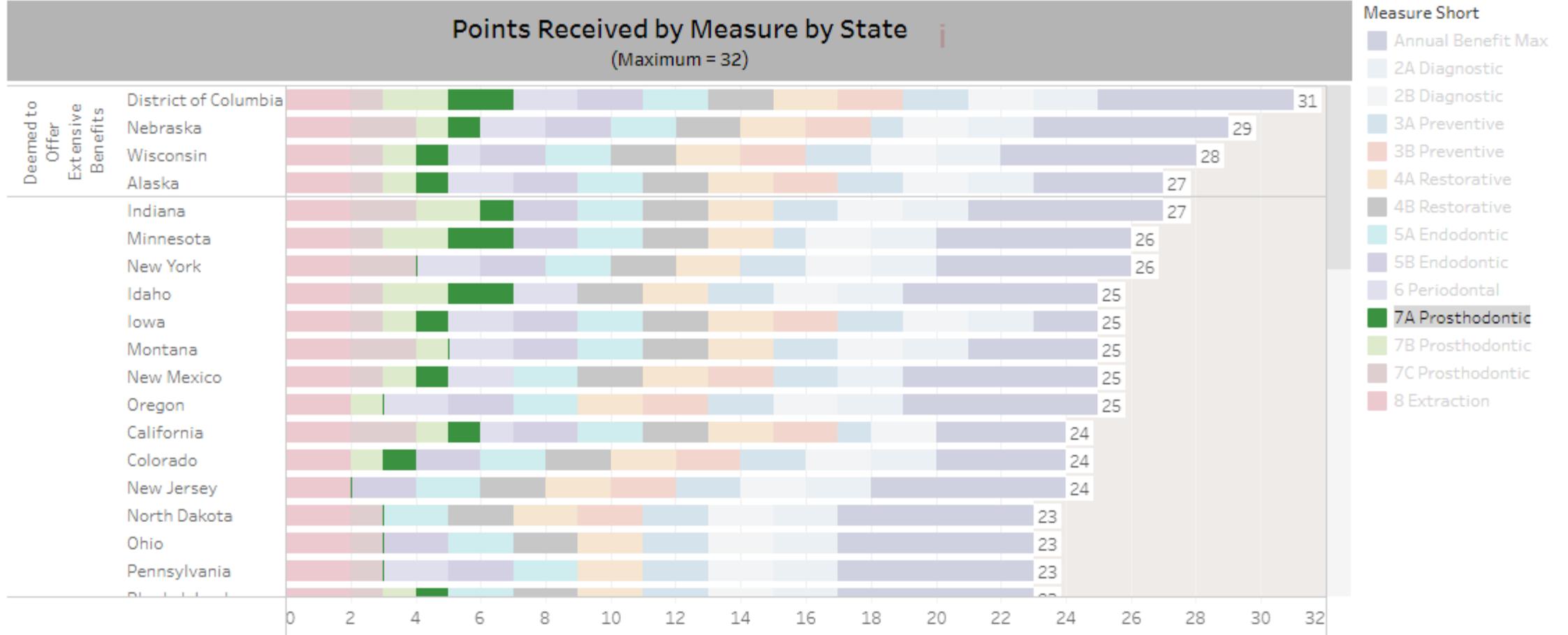
Next Steps

- Dentures
- Sedation dental care



Points Received by Measure by State

(Maximum = 32)



Using the Medicaid Adult Dental Checker

Potential audiences

- American Network of Oral Health Coalitions
- OPEN's Medicaid Dental Adult Dental Learning Collaborative
- Association of State and Territorial Dental Directors
- National Conference of State Legislatures
- National Association of Medicaid Directors

Thank you

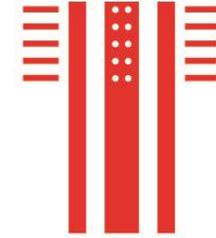
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Search by Keyword **Filter by Topic** **Filter by Type**

Title	Topic	Type
Improving Care Coordination Between Oral and Medical Providers	Care Coordination	Video
Veteran Oral Health: Expanding Access and Equity	Expanding Access	White Paper
2021 Oral Health Information Technology Virtual Convening	Care Coordination	Presentation
Dental Fear Is Real. Providers Can Help.	Expanding Access, Health Equity	Visual Report
Why We (Still) Need to Add Dental to Medicare	Adult Dental Benefit, Expanding Access, Health Equity	Report
A Cross-Sectional Analysis of Oral Health Care Spending over the Life Span in Commercial- and Medicaid-Insured Populations	Expanding Access, Health Equity	Article
Time Is on the Side of Change in Dentistry	COVID-19 and Oral Health, Health	Article

www.carequest.org/education/resource-library

Missed Connections
Providers and Consumers Want More Medical-Dental Integration

Oral health and overall health are inextricably linked. There is mounting evidence to suggest that poor oral health is related to a variety of chronic health conditions, such as high blood pressure, dementia, diabetes, and obesity. Despite this known connection, dental care is still largely siloed from medical care. The Centers for Disease Control and Prevention (CDC) estimates that integrating basic health screenings into a dental setting could save the health care system up to \$100 million every year.¹

CareQuest Institute for Oral Health conducted a nationally representative survey in January and February 2021 to assess consumers' perspectives on oral and overall health (n=5,320). CareQuest Institute also conducted a nationwide survey of oral health providers to assess perspectives and current behaviors related to interprofessional practice (n=377). Consumers and oral health providers described a lack of integration between medical and oral health care, and a desire for increased interprofessional collaboration.

Key Findings:
Medical-dental collaboration is currently uncommon.

- 63% of consumers report that their primary medical doctor "rarely" or "never" asks about their oral health.
- 33% of consumers report that their oral health provider "rarely" or "never" asks about their overall health.
- 45% of responding oral health providers report "rarely" integrating their care with clinicians outside of dentistry, with only 14% reporting it is part of their "daily" practice.
- Less than a third of consumers report receiving general health screenings from their oral health provider.
- A majority (89%) of adults report never receiving a referral from their oral health provider to a non-oral health professional.
- Almost a fourth (24%) of participating oral health providers report currently implementing interprofessional practice.

Webinar Evaluation

Complete the **evaluation** by **Friday, September 2** to receive CE credit.

Next Webinars:

Thursday, September 15, 2022, 1 – 2 p.m. ET
Nuestra Sonrisa Hispana: Exploring Disparities in Hispanic Oral Health

Thursday, September 22, 2022, 7 – 8 p.m. ET
The Latest on Infection Prevention and Control for Dental Professionals

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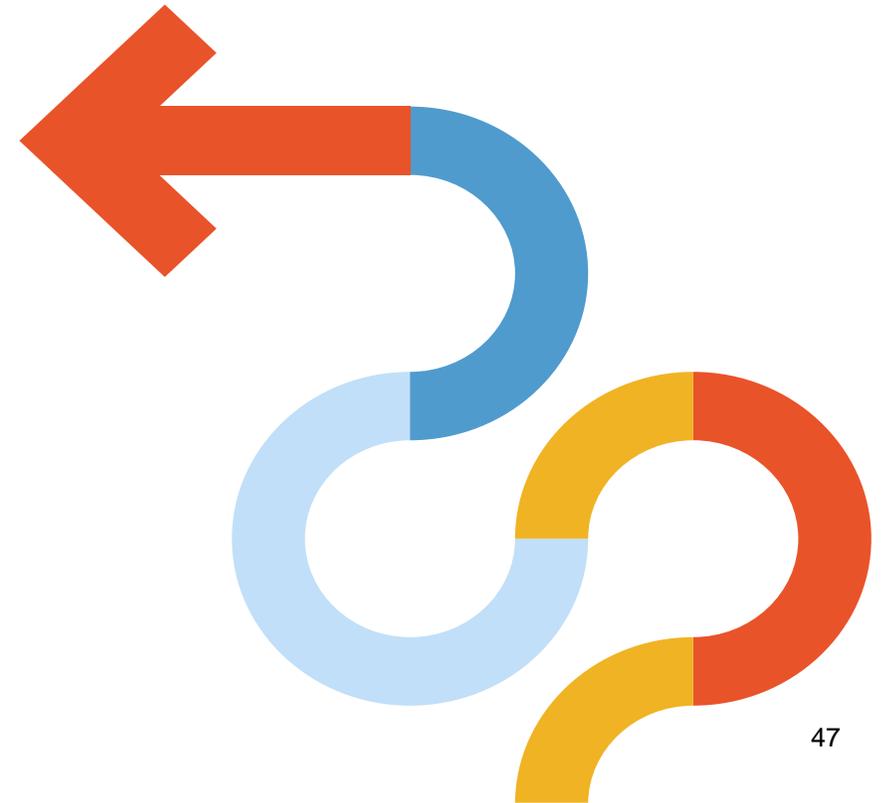
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