

Using a Quality Improvement Approach to Improve Oral Health Outcomes

CareQuest Institute Continuing Education Webinar

July 11, 2023

Housekeeping

- We will keep all lines muted to avoid background noise.
- We will send a copy of the slides and a link to the recording via email after the live program.
- We'll also make the slides and recording available on carequest.org.

To receive CE Credits:

- Look for the evaluation form, which we'll send via email within 24 hours.
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We appreciate your feedback to help us improve future programs!



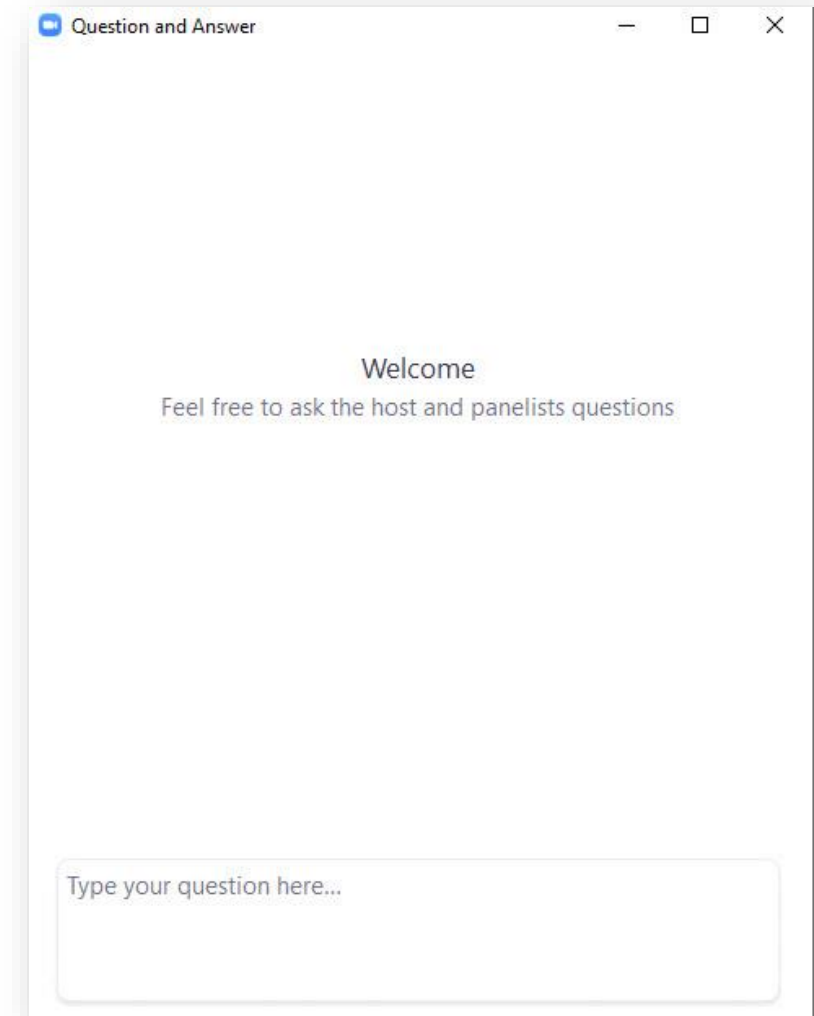
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*Full disclosures available upon request



Question & Answer Logistics

- Feel free to enter your questions into the **Question & Answer box** throughout the presentations.
- We will turn to your questions and comments toward the end of the hour.



Learning Objectives

At the end of this webinar, you'll be able to:

- Explain the value of using quality improvement methods in a dental setting.
- Discuss how to use quality improvement methods to improve patient health outcomes in a dental setting.
- Summarize how two Federally Qualified Health Centers implemented quality improvement initiatives focused on dental sealants and medical-dental integration.

Our Strategy

Vision

A future where every person can reach their full potential through excellent health

Mission

To improve the oral health of all

Purpose

To catalyze the future of health through oral health



Using a Quality Improvement Approach to Improve Oral Health Outcomes



WEBINAR | Tuesday, July 11, 2023 | 7-8 p.m. ET | ADA CERP Credits: 1

MODERATOR



**Candace Hsu Owen,
RDH, MS, MPH**
Education Director,
National Network for
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PRESENTER



**Janine Burkhardt,
DMD, MPH, FAGD**
Dental Director,
Project HOME

PRESENTER



**Ramona English,
DMD**
Chief Dental Officer,
Petaluma Health Center

PRESENTER



**An Nguyen,
DDS, MPH**
Chief Dental Officer,
Clinica Family Health

The Case for a Quality Approach to Dentistry

An Nguyen, DDS, MPH
Chair, NNOHA Quality Committee
Chief Dental Officer, Clinica Family Health

July 11, 2023

About NNOHA

Founded in 1991 by FQHC Dental Directors who identified a need for peer-to-peer networking, collaboration, research, and support.

Membership now includes more than 5,000 dentists, dental hygienists, supporters, and partners, reaching millions of underserved people across America.



About NNOHA

Available Resources

- Learning Collaboratives:
Teledentistry, Integration Diabetes and Oral Health (IDOH), Dental Sealants, Integration Behavioral and Oral Health (IBOH), Workforce
- Webinars
- Promising Practices and Publications
- NOHLI (training for new dental leaders)
- Listserv
- Individual consultations

Email info@nnoha.org or visit www.nnoha.org

HRSA National Training & Technical Assistance Partner

Today's session is supported by the Health Resources and Services Administration (HRSA) of the U.S. Department of Health and Human Services (HHS) as part of an award totaling \$550,000. The contents are those of the authors and do not necessarily represent the official view of, nor an endorsement by HRSA, HHS or the U.S. Government.

What Is Quality?

Traditionally Defined



Publicly Promoted



There is a difference and you have a choice! Ask us.

What Is Quality?

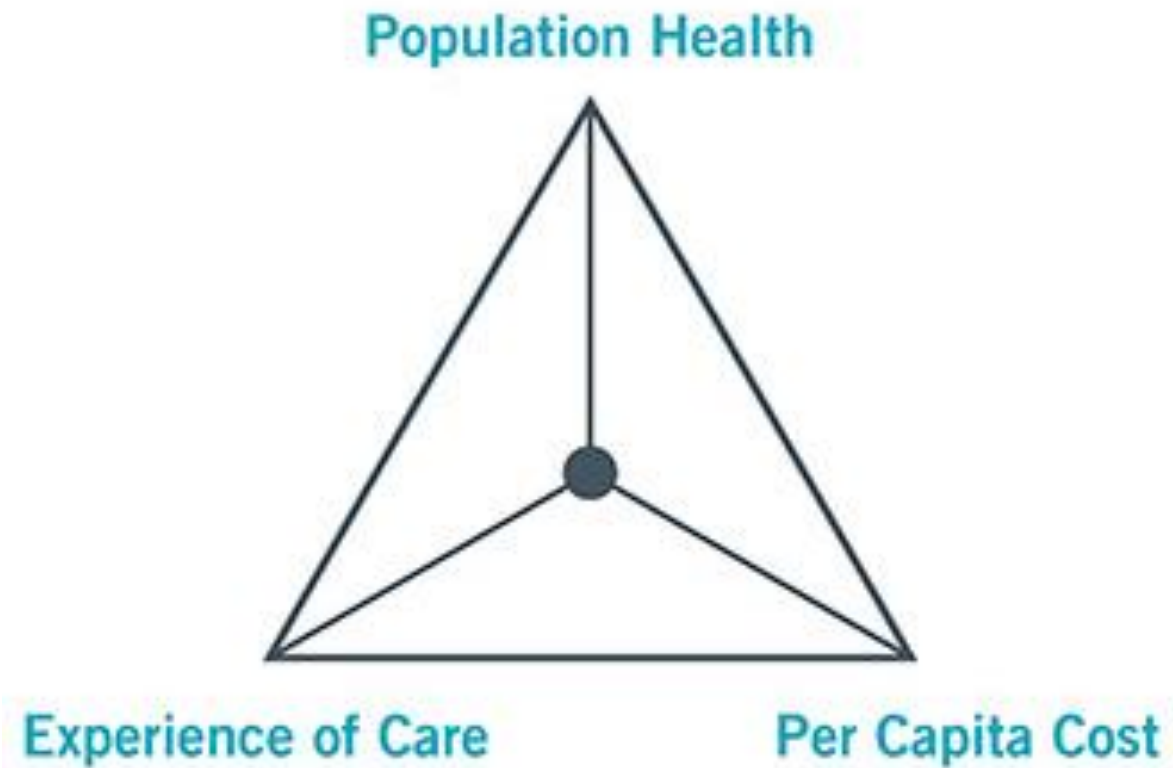
“The degree to which health services for individuals and populations increase the likelihood of desired health outcomes and are consistent with current professional knowledge.”



Domains of Quality



The Triple Aim



Drivers for Dental Quality

Skyrocketing **costs** unrelated to improvements in outcomes.

Profound **disparities** in spite of scientific advances in care.

Understanding of **harm and variability** produced by the system.

Increased **consumer awareness** of these problems.

Dr. Paul Glassman, University of the Pacific School of Dentistry

Proposals for System Change

Don Berwick, MD, MPP

Institute for Healthcare Improvement

1. Reduce mandatory measurement.
2. Stop complex individual incentives.
3. **Shift the business strategy from revenue to quality.**
4. Give up professional prerogative when it hurts the whole.
5. **Use improvement science.**
6. Ensure complete transparency.
7. Protect civility.
8. Hear the voices of the people served.
9. Reject greed.

Marko Vujicic, PhD

ADA Health Policy Institute

Box. Reforms needed to drive major expansions in dental care use and meaningful, sustained improvements in oral health.

Address the Dental Coverage Gap

Consider dental care an essential health benefit for all age groups. Provide comprehensive dental coverage in public health insurance programs and as a core benefit in private health insurance coverage.

Define and Systematically Measure Oral Health

Define and systematically measure oral health in ways that are meaningful and relevant for both patients and providers, but mostly for patients. Measure what is done for patients, not just what is done to patients.

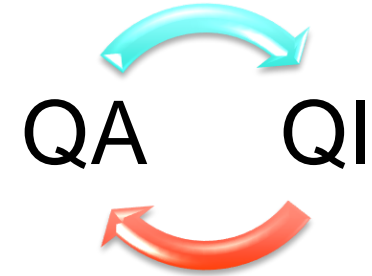
Tie Reimbursement, Partly, to Outcomes

Make some small portion of provider compensation dependent on oral health outcomes or, at a minimum, on some intermediate measures that influence outcomes and are more within the direct control of providers.

Reform the Care Delivery Model

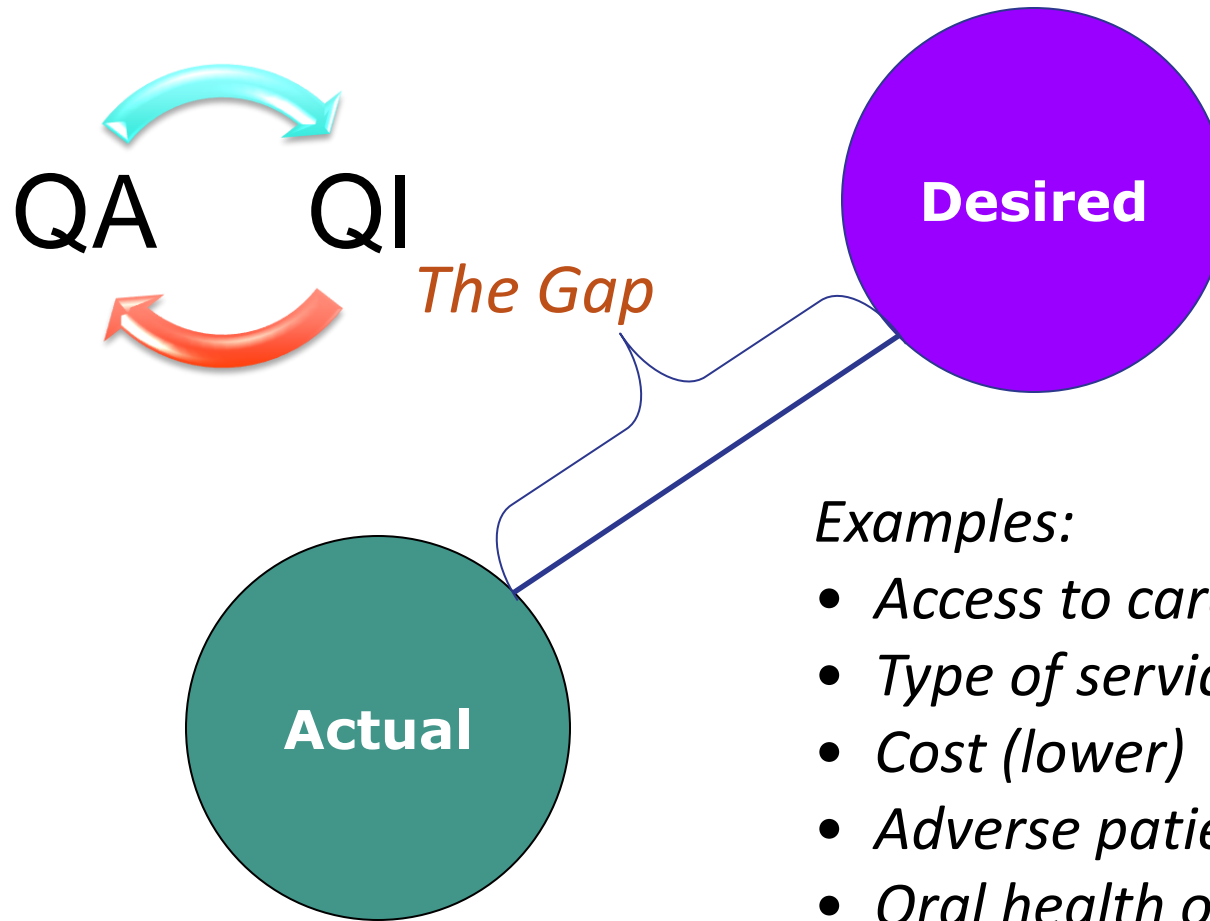
Get dentistry out of its care delivery silo. Engage the rest of the health care system to nudge people into dental care. Rise above scope of practice turf wars fueled by fee-for-service payment.

Assurance vs. Improvement



QUALITY ASSURANCE (QA)	QUALITY IMPROVEMENT (QI)
Delegated to a few.	Embraced by all as everyone's job.
Focus on individuals, outliers.	Focus on processes.
Works toward endpoints.	Has no endpoints (continuous).
Ensures minimum standard is met.	Assumes/desires maximum potential.
Retrospective, detection.	Proactive, preventive.
Function/provider focused.	Customer/population focused.
Punishes & sanctions, finds blame.	Rewards innovation, permits failure.
Peer Review, Chart Audits, Service Measures, Dashboards	Driver Diagrams, Process Maps, PDSAs, Run Charts

Opportunity for Improvement



Examples:

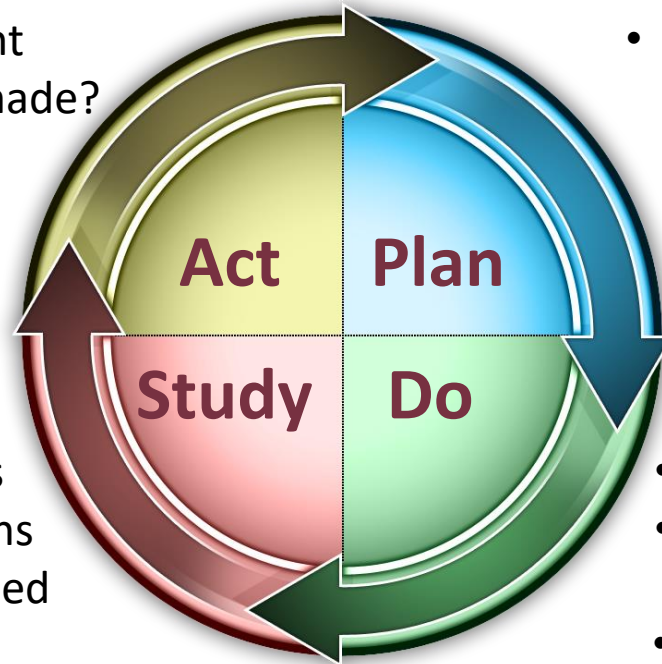
- *Access to care (visit)*
- *Type of service (sealant)*
- *Cost (lower)*
- *Adverse patient event (latex allergy)*
- *Oral health outcomes (caries)*

Plan-Do-Study-Act Cycle

Ideas → Action → Learning → Improvement

- Demonstrate improvement
- What changes are to be made?
- What is the next cycle?

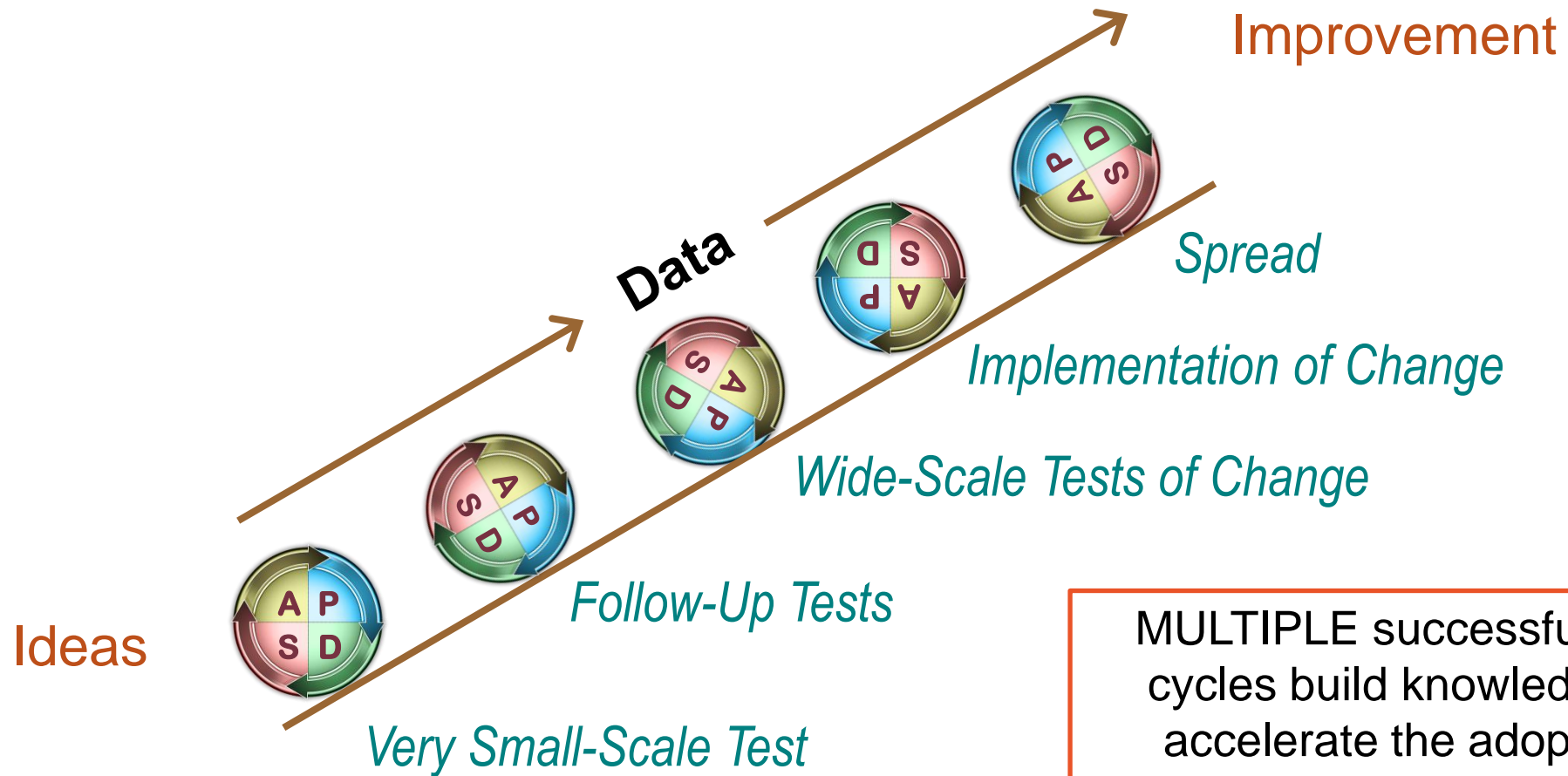
- Complete the data analysis
- Compare data to predictions
- Summarize what was learned



- Identify problems and create a plan

- Implement the plan
- Monitor and document results
- Begin analysis of the data

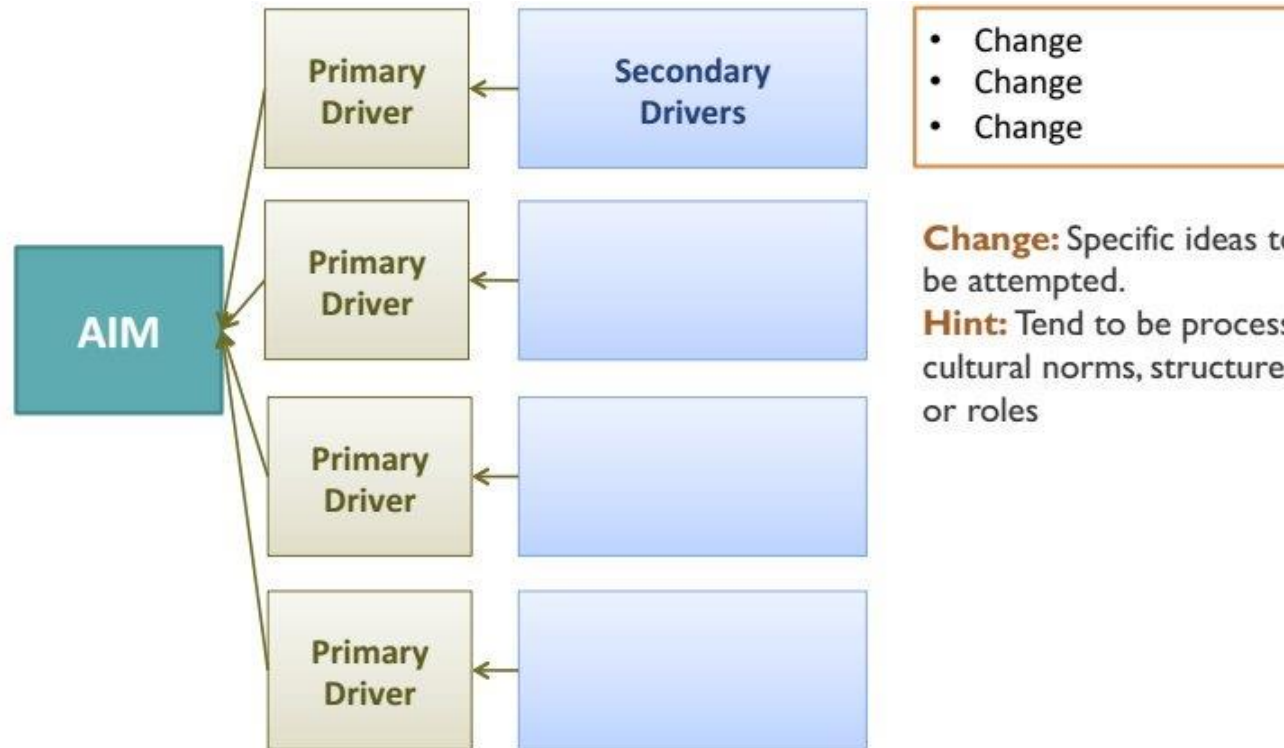
Using the Cycle to Improve



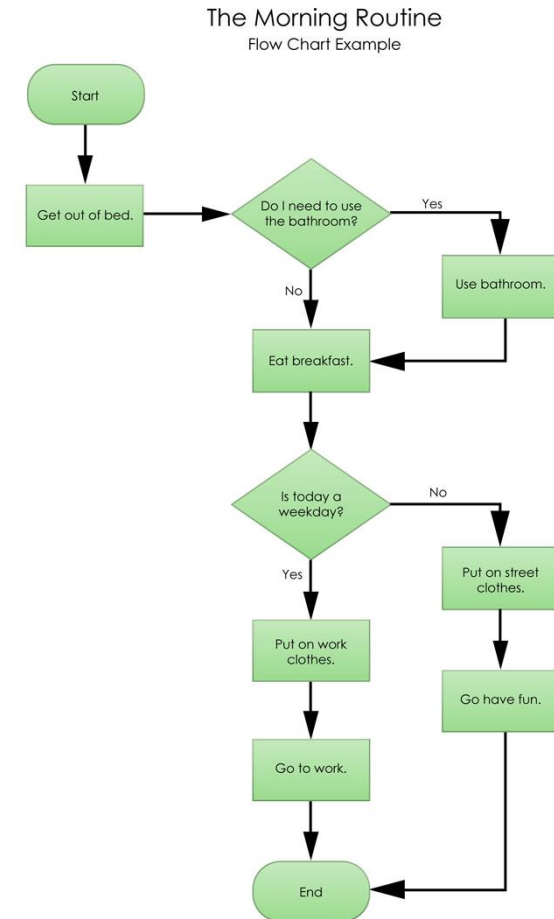
MULTIPLE successful PDSA cycles build knowledge and accelerate the adoption of proven and effective changes.

Other High-Yield Quality Improvement Tools

Driver Diagrams



Process Maps





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Using a Quality Improvement Approach to Improve Oral Health Outcomes

Dental Sealants

Janine Burkhardt, DMD, MPH, FAGD
Dental Director, Project HOME

July 11, 2023

Objectives

- Discuss quality improvement initiative for dental sealants in FQHC setting
- Provide examples of effective practices participants can implement to improve sealant metrics



Quality Improvement Initiative

NNOHA's Oral Health Improvement Collaborative

Oral Health Improvement Collaborative



Education
to obtain buy in



Evidence
for preventing and
arresting decay



Mindset
of Sealants First



Many Reasons
to prioritize
sealants

Reason #1: Disease

- Tooth decay is the **single most common** chronic childhood disease
 - **5x** more common than asthma
 - **4x** more common than early-childhood obesity
 - **20x** more common than diabetes
- Chronic periodontitis is more common in adults than children



Reason #2: Importance of Teeth

- Children need cavity-free teeth to:
 - Eat
 - Talk
 - Smile
 - Feel good about themselves
- Cavities can lead to:
 - Not eating well
 - Pain
 - Poor sleep
 - Poor self-esteem



Reason #3: Poor School Performance

- Dental problems account for ~ **2 million** lost school days each year
- **20%** of children ages 5 to 11 have at least 1 untreated decayed tooth
- Tooth Pain --> missing school
- Tooth Pain --> inability to concentrate
- Prevention is key!



Reason #4: Everyone Wants a Cleaning

- “I just want my teeth cleaned.”
- If there isn't enough time in visit for prophy, patients may still be inclined to come back for the cleaning.



Reason #5: Kids Might Not Come Back

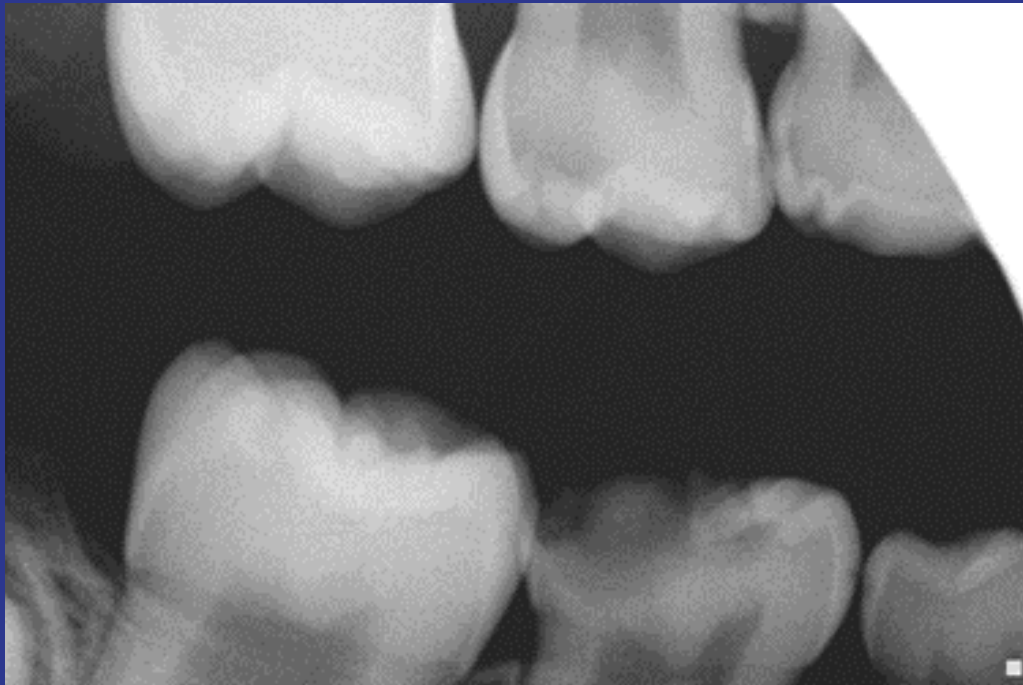
Common Thoughts

- “I’ll just plan it with the restorative visit. All the materials will be out then anyway, and the quadrant will be isolated.”
- “They are only here for an emergency – we’ll take care of the sealants at the comp exam / prophy visit.”

The Problems

- No-shows
- Multiple restorative visits can take a while to complete
- What if the emergency patient doesn’t come back?

What If We Implemented Practices from the Collaborative Earlier?



3 years



Effective Practices to Implement

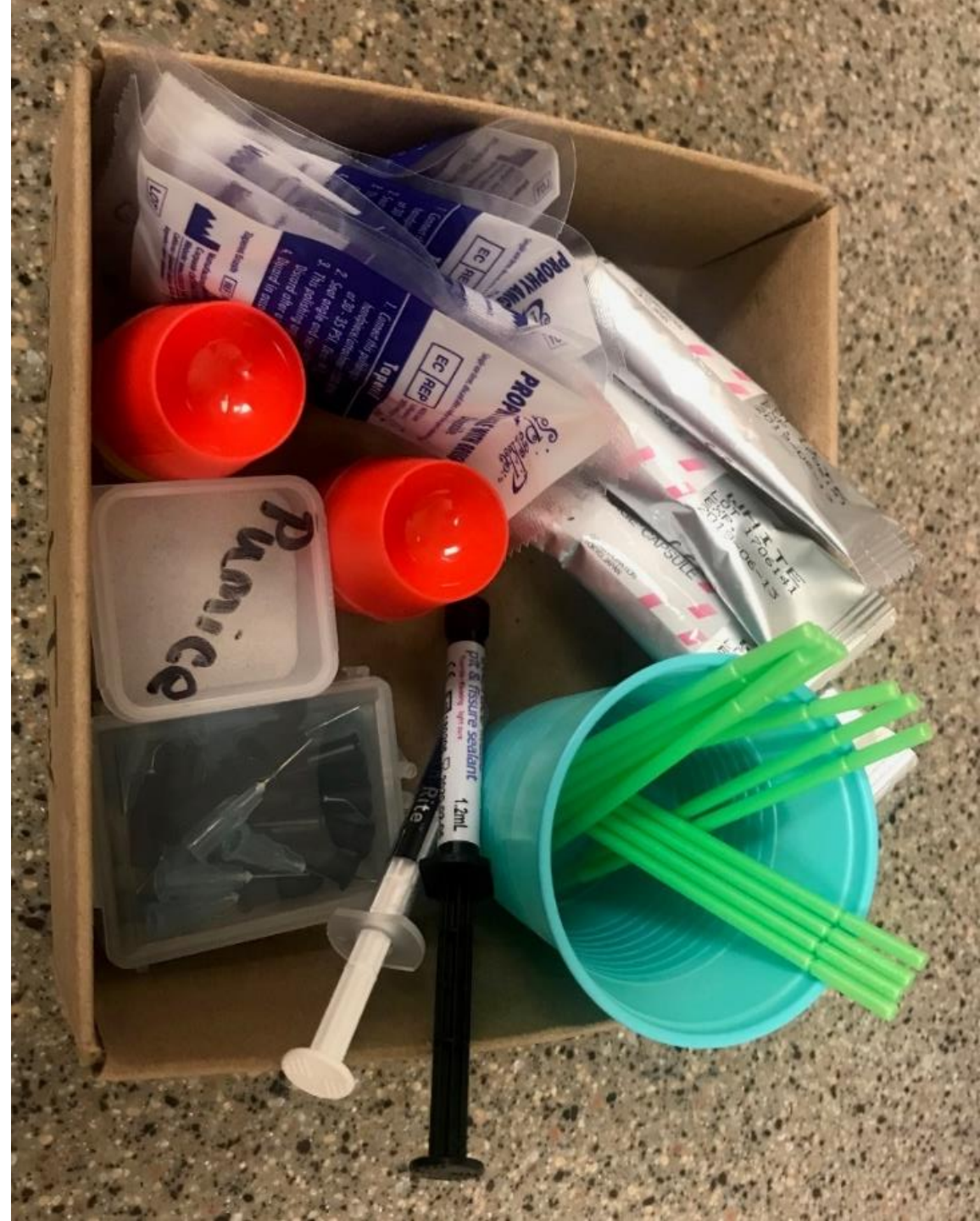
Change ideas to more reliably apply sealants and still have time for the prophylaxis!

Strategies to Consider

- Ready-to-go sealant kits
- Glass ionomer or wetbond sealant material
- Use an assistant
- Isolation systems
- Fast-curing light
- Identify patients eligible for sealants before the appointment (daily huddles)
- Establish a workflow for sealants first
- Regular patient education on sealants
- Provider buy-in

#1: Sealant Trays

- Ready to go in every operator
- Available for any appointment type, including emergency
- Sealant, etch, bond, applicator tips, pumice, prophy brushes, microbrushes, articulating paper, dry angles or other isolation tools...



#2: Isolation System

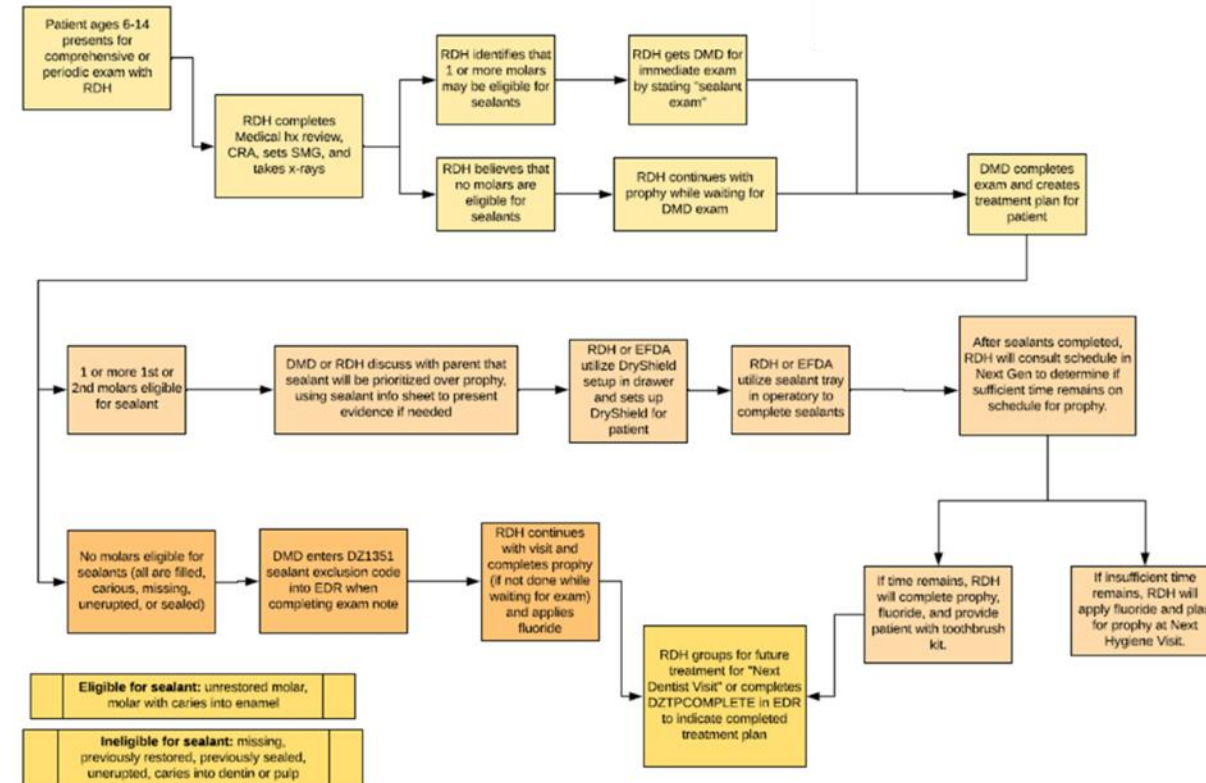
- Examples: DryShield, Isolite
- Faster sealant placement
- Better retention
- Practice makes perfect!



#3: Streamline Workflows

- Work to top of license
- Outline efficient workflows
- Get dentist's attention early in the visit
- Gain confidence in hygienist's diagnostic abilities (if dentist exam not required prior to sealants per practice act)

Same Day Sealants Workflow



#4: Identify Patients on Schedule

- Identify patients in sealant-eligible age range
- Daily huddles
- Visual cues: “**SEAL**” or “*”
- All staff aware of priority patients



#5: Consider Different Materials

- Challenging patient?
- No time?
- Difficult isolation?
- Partially erupted?
- Glass Ionomer
 - easy to place & moisture tolerant



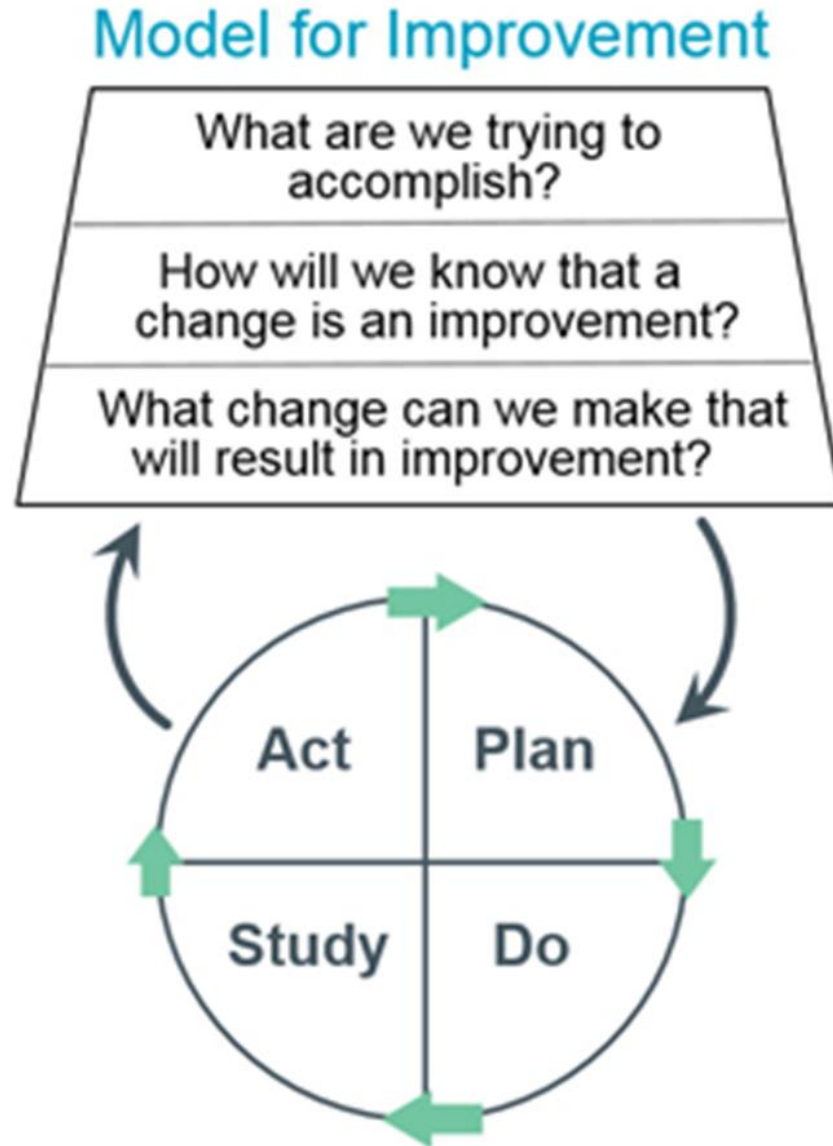
#6: The Whole Team Must Buy In

- All clinical & operations team members!
- Gain buy-in, share the evidence
- Share quality graphs & metrics
- Consider friendly competition



Testing & Implementation of Change Ideas

Model for Improvement



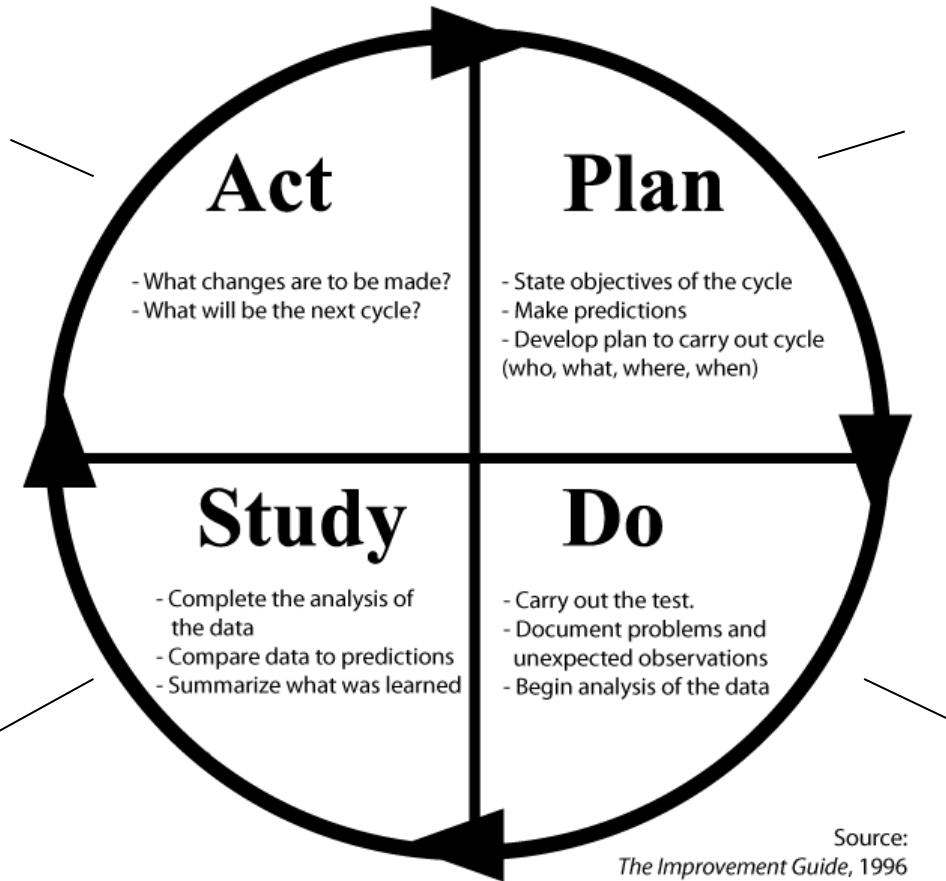
PDSA

Act

We will implement the use of DryShield into our practice for all same-day sealant placements.

Study

First application from setup of DryShield to completed sealant placement was 8 minutes. Time decreased to 5 minutes by 5th patient. Still plenty of time for prophylaxis.



Plan

Test: Apply same-day sealants on 5 patients using DryShield. We predict we will save time with DryShield and also have enough time to do a prophylaxis on each patient.

Do

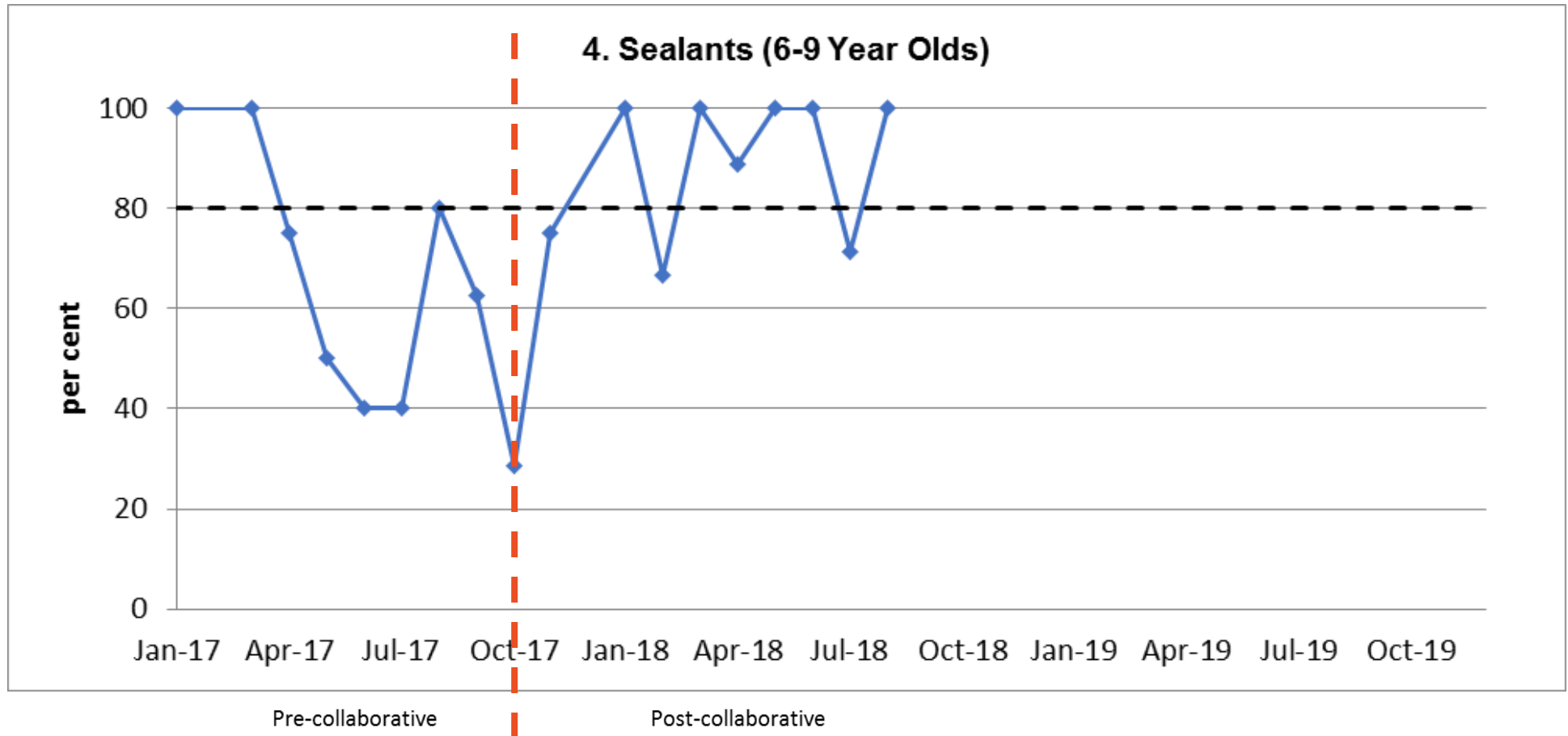
Sealants were applied on 5 patients. Patients were receptive to the novelty of DryShield and stated it was comfortable. Prophylaxes were completed after sealants for all 5 patients.

Source:
The Improvement Guide, 1996

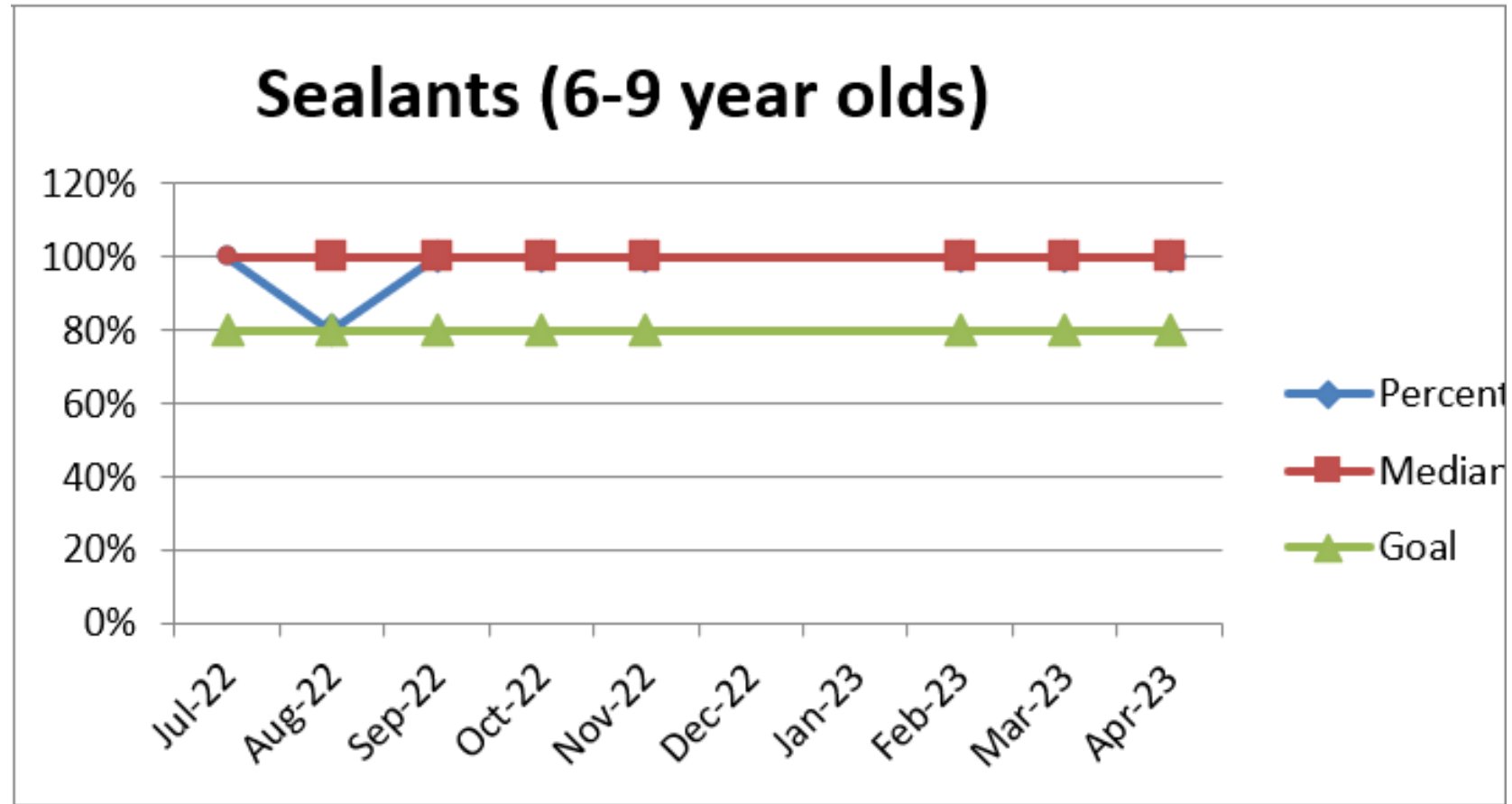
PDSA Log

	A	B	C	D	E	F	G	H
1	NNOHA Oral Health Improvement Collaborative: PDSA Log							
	Driver	Phase of Improvement	Plan	Do	Study	Act		
2	<i>55a. Sealants are applied as required</i>	Test	We will test a "code word" for when the hygienist thinks she has a patient eligible for sealants.	We think this will help to get sealants done before proph, as sometimes proph is done while hygienist is waiting for the dentist to do an exam. When the dentist hears "sealant exam", they will know to prioritize this over getting a patient numb, receive x-rays, another filling.	2/5/2018	Yes, the hygienist had a patient that she thought had teeth eligible for sealants. She came to the door of the operatory I was in and said "sealant exam".	I confirmed that the teeth she believed were eligible for sealants were eligible, and she proceeded with sealant placement as priority. This helped to move the workflow along.	We will implement this. This will also help the dentists to develop confidence in the hygienist so that she can identify teeth eligible for sealant placement on her own when she gets her PHDHP license.
30	<i>55a. Sealants are applied as required</i>	Test	We will add an * to patient names in schedule if pt is ages 6-14 years old so that they can be identified as possibly eligible for sealants.	We think this will help the staff id who may be eligible for sealants so that dentist can complete exam faster.	3/12/2018	We began entering * on 3/1/18 and informed staff of this update.	Staff were aware on 3/1/18 that pt may be eligible for sealants, got dentist for exam very quickly before hyg was even able to see pt. This is difficult for one staff member to complete due to same day/ next day scheduling for hygiene. If I am out of the office, I might miss adding an * to a pt's name, though this has not happened yet.	We will have our Lead DA also look at the schedule and add * if pt age 6-14. Two sets of eyes on the schedule will help make sure we don't miss anyone.
33	<i>55a. Sealants are applied as required</i>	Test	We assigned another staff member (Cherren) to also put * next to patients needing dental sealants.	We think that we won't miss patients since we will have 2 people looking over the schedule to identify patients that may be eligible due to age range to get sealants. This will be especially helpful when staff may be out.	3/12/2018	Yes, we were able to test change with no barriers or surprises.	I reviewed the schedule the same day and was able to put an * next to all eligible sealant patients. I believe that no sealant patients have been missed since we have started this process.	We will begin to implement. I believe this will be an extra help for all staff so that we won't miss any patients eligible for sealants.
34	<i>55a. Sealants are applied as required</i>	Test	Use huddle as an opportunity to discuss with staff why sealant workflow was not followed with a patient, and proph was completed instead of sealants	We predict that this will be a good opportunity to determine why workflows aren't followed and will allow quick follow up instead of waiting until the monthly meetings when staff won't remember who the patient is	3/14/2018	Yes, Cherren led huddle and brought up the patient in question	The dentist who planned treatment was late for the huddle and unavailable to comment, but the hygienist stated that she decided with the dentist that the teeth were too dirty to skip proph and do sealant instead	We will review levels of evidence for caries prevention at monthly staff meeting (Reviewed at full team meeting on 3/16, hygienist again defended proph and claimed it has much more evidence but has yet to produce it... Sensing some provider pushback here -- evidence to be given out again at a huddle, per recommendation from Colleen to use in effective SMG setting - maybe will help us presenting the evidence from a different angle so provider is less defensive)
37	<i>55a. Sealants are applied as required</i>	Test	On Keystone First block scheduling day, we will test having a sheet of paper in the hallway listing the initials/appt time/ and age of pts on the schedule that might be eligible for	We predict that this will help the schedule feel less daunting and help the staff feel like same day sealants may be achievable. It will be easy for all staff (dentists, efdas, das, hygienist) to		Yes, the only barrier we came across was not remembering to check off the patients that received sealants.	Staff felt like having the names of patients who are eligible for sealants on a poster size paper was a good idea. The paper was placed in the sterilization room. The only pushback was that staff was forgetting to	We will test again. Next time we will move the paper in the hallway so that the doctors can see the paper, and it will be more visible for staff so that they can remember to check off the patients names once sealants are complete.

Run Charts



Sustain the Gains: Current Data





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Dental Director

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Using a Quality Improvement Approach to Improve Oral Health Outcomes

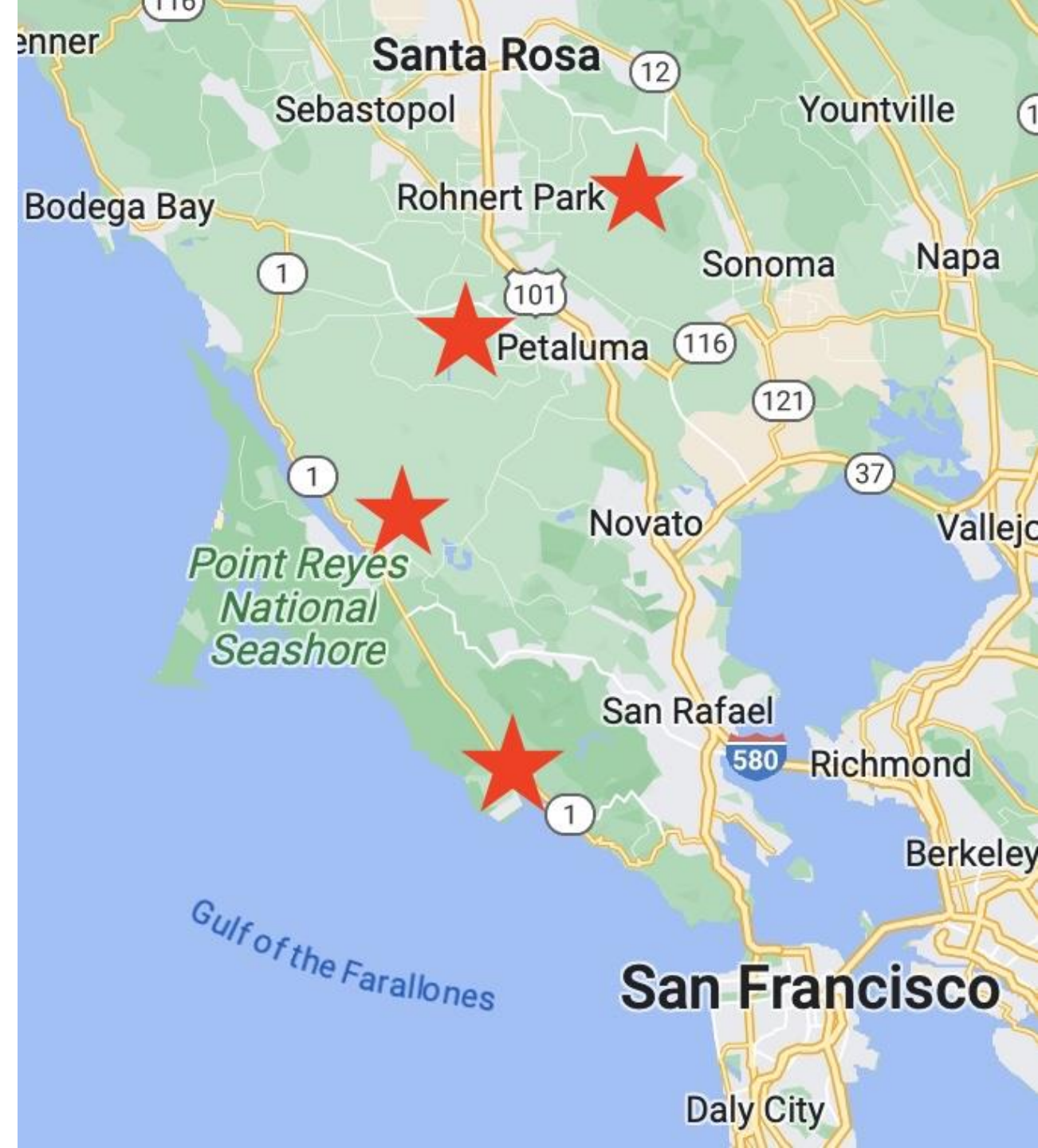
Medical-Dental Integration

Ramona English, DMD
Chief Dental Officer
Petaluma Health Center

July 11, 2023

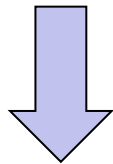
Petaluma Health Center

- Four main sites
- SBHC and homeless shelter sites
- Mobile medical-dental program
- NP/PA residency
- Pediatric dental residency
- Services: primary care, pediatrics, behavioral health, women's health, dental, vision, wellness, laboratory, and pharmacy

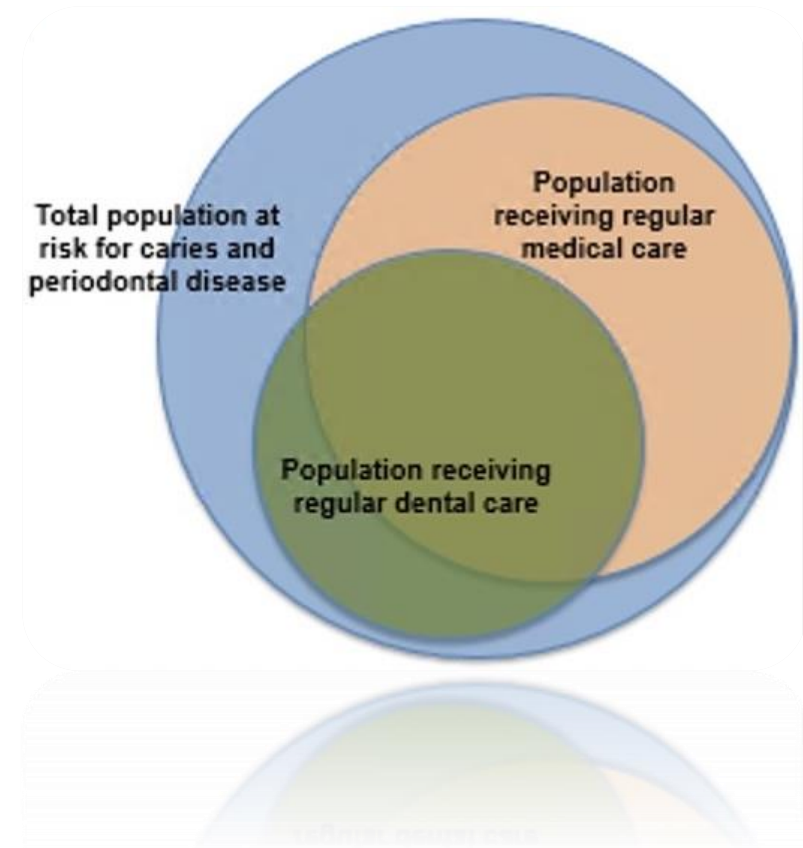


Medical-Dental Integration Improves Health Outcomes

Increased access to care and prevention
Early detection and intervention
Enhanced care coordination
Increased patient satisfaction
Increased provider satisfaction
Reduced cost of care



Improved health outcomes



Multiple Integration Strategies Apply to Various Settings, Goals, and Populations of Focus

Setting

No dental department
Standalone
Co-located
EMR interoperability

Level of integration

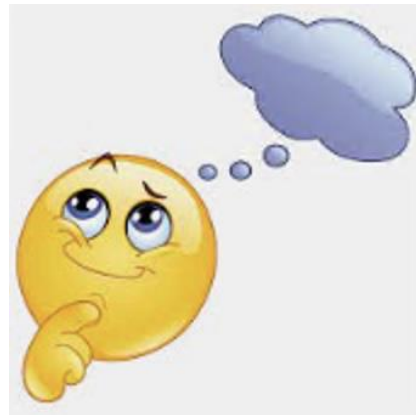
Same-day dual care
Dual care
Coordinated care
Outreach and education
Uni or bidirectional

Clinical Strategies

Embedded provider
Visiting provider
Dental care by PCP
Community-based care

Population

Pediatric
OB
Patients with chronic diseases



Operational Strategies

Telehealth
Direct scheduling
Coordinated scheduling
Referral

PHC Medical-Dental Integration Initiatives

Same-day dual care

- WCC patients 0-3 years old
- Patients with HTN and dental ER

Bidirectional integration

- Patients with diabetes

Direct scheduling

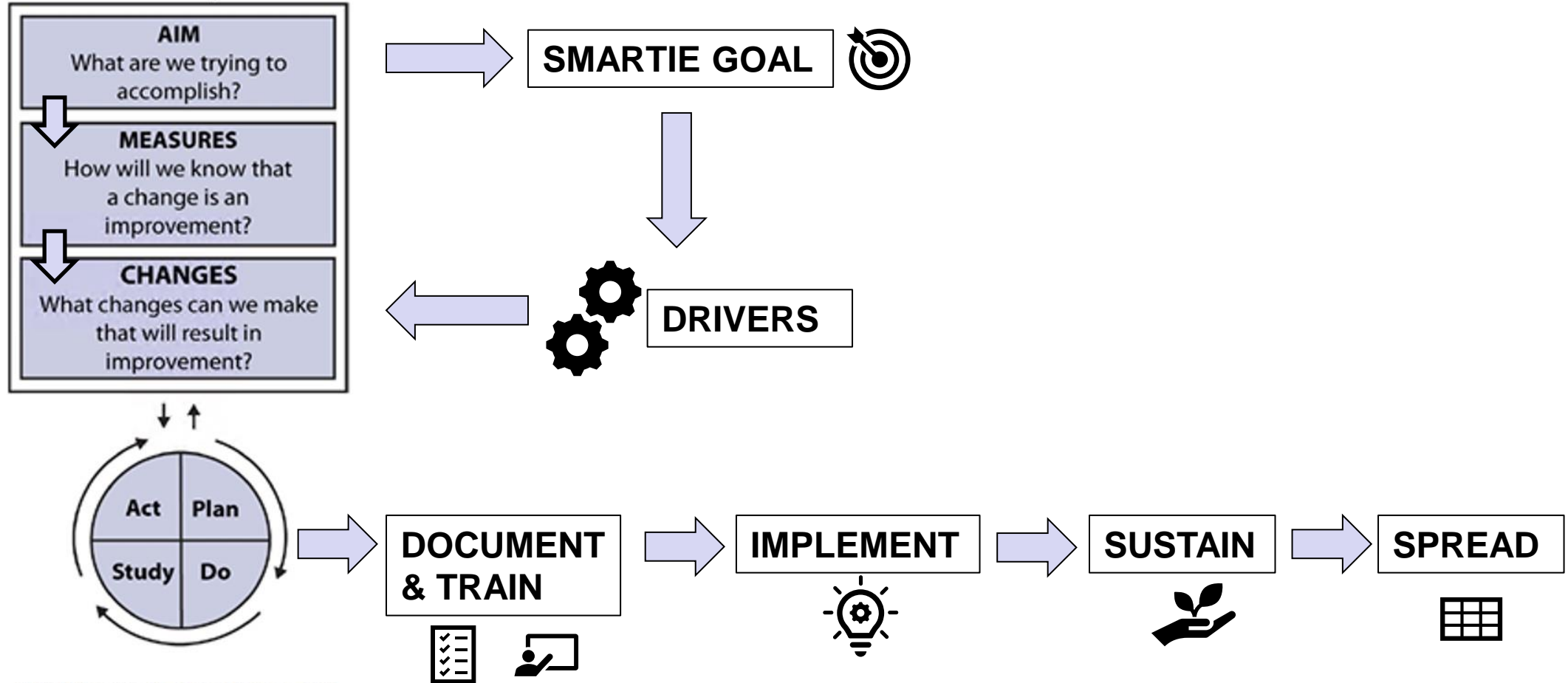
- OB patients
- Other patients

Coordinated scheduling



Many Integration Models, Three Questions, One Blueprint

The Model for Improvement



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A Few Examples

Aims

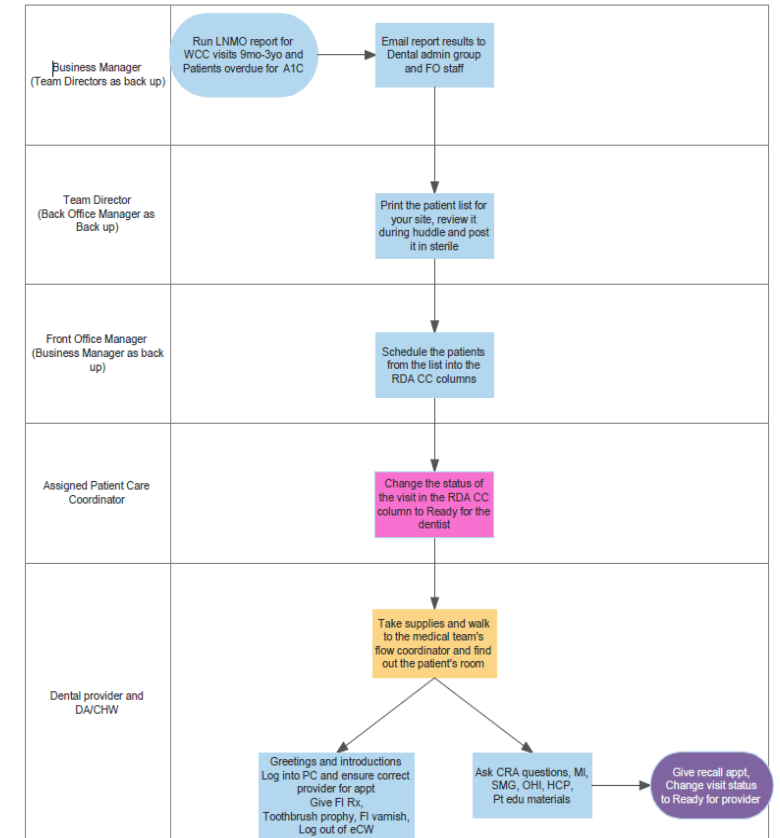
Between X and Y date,

- 75% of new OB patients have a dental visit before delivery
- 65% of infants establish a dental home before they turn one
- 25% of patients with poorly controlled diabetes have at least one dental visit per year

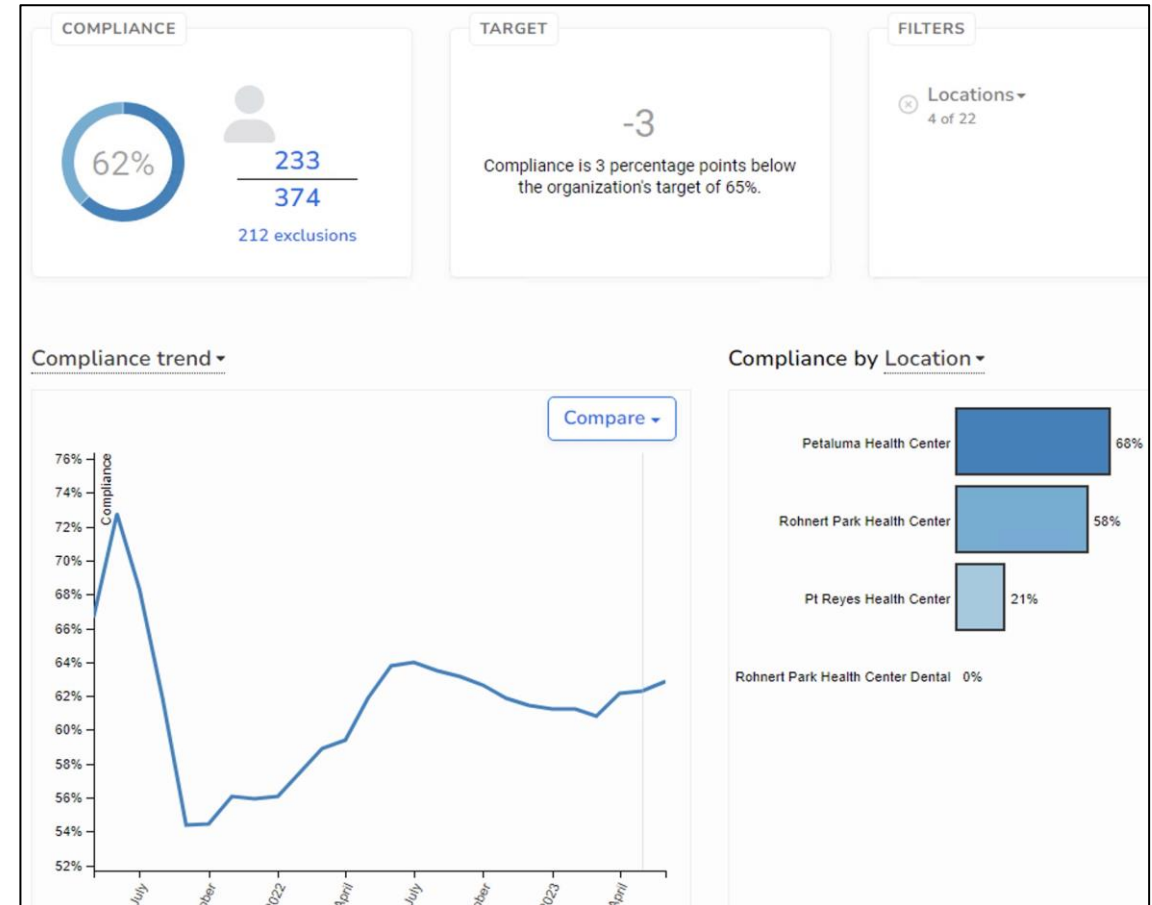
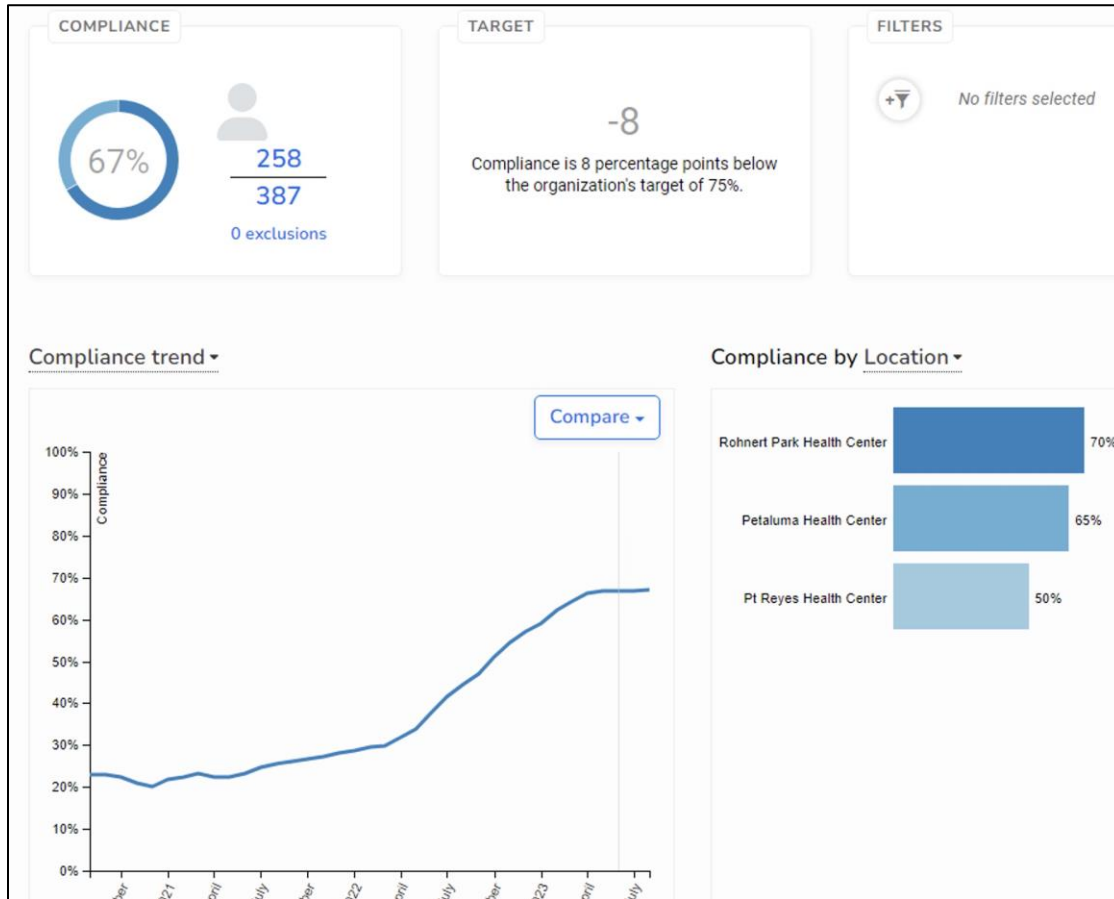
Change ideas

- If a child comes in for a WCC visit, then they also receive a dental visit same day.
- If we train dental staff to perform A1C testing, then they do it during a dental visit.
- If CPSPs are trained, then they schedule dental appointments for all new OB patients.

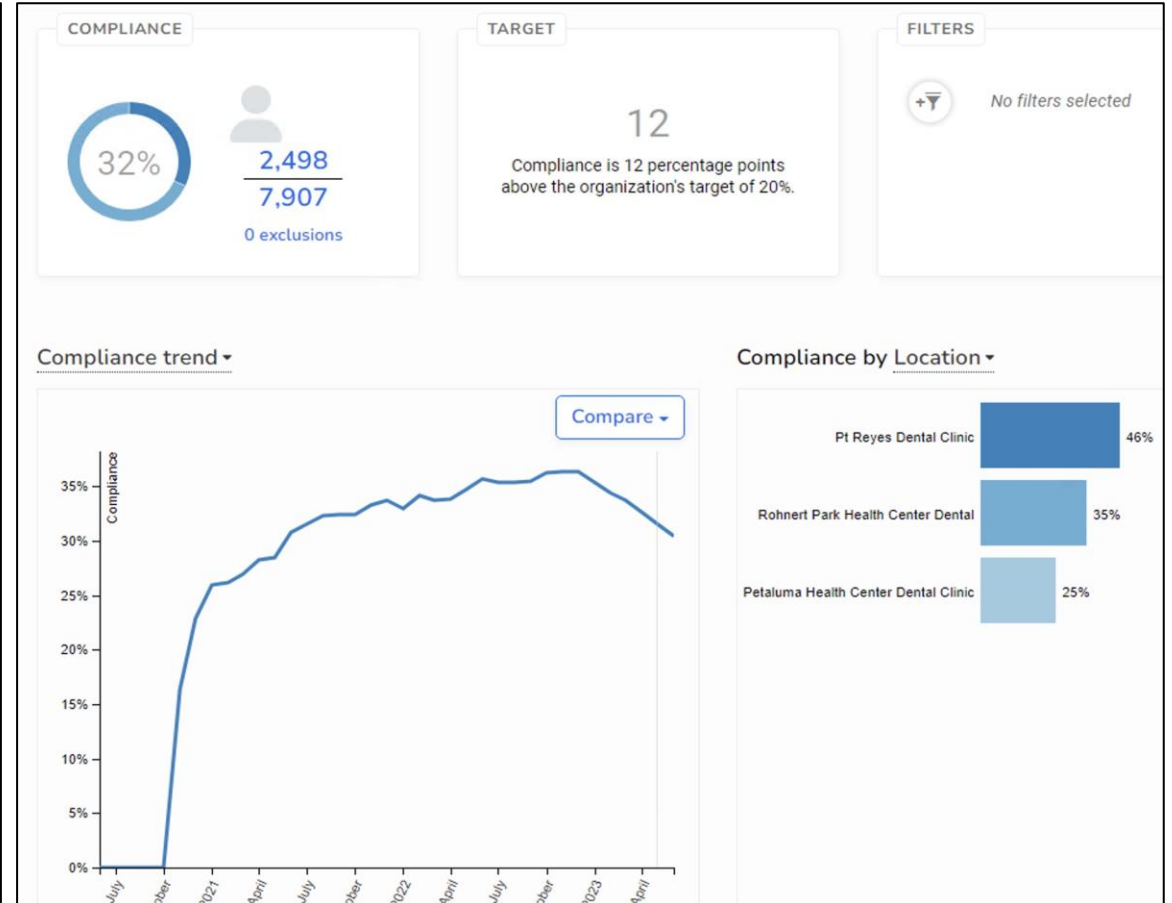
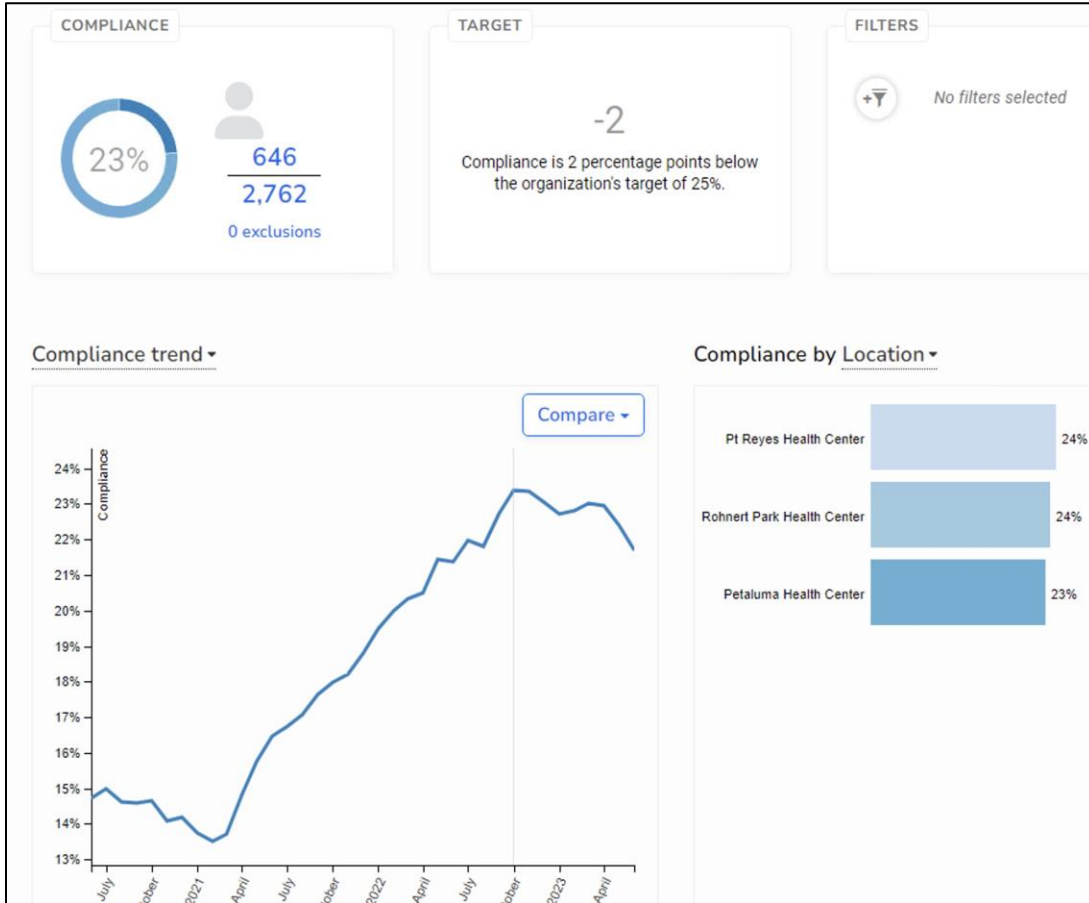
Workflows



Measurement and Data Over Time



Measurement and Data Over Time



Other Considerations: Work Culture and Sustainability

- Staff buy-in
- Champions
- Data sharing and project visibility
- Alignment of goals
- Time and resources to improve
- Training
- Culture of learning and continuous improvement



“Quality is not an act; it is a habit.”

-Aristotle



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Question and Answer

Contact NNOHA!



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2021 Oral Health Information Technology Virtual Convening	Care Coordination	Presentation
Dental Fear Is Real. Providers Can Help.	Expanding Access, Health Equity	Visual Report
Why We (Still) Need to Add Dental to Medicare	Adult Dental Benefit, Expanding Access, Health Equity	Report
A Cross-Sectional Analysis of Oral Health Care Spending over the Life Span in Commercial- and Medicaid-Insured Populations	Expanding Access, Health Equity	Article
Time Is on the Side of Change in Dentistry	COVID-19 and Oral Health, Health	Article

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Missed Connections
Providers and Consumers Want More Medical-Dental Integration

Oral health and overall health are inextricably linked. There is mounting evidence to suggest that poor oral health is related to a variety of chronic health conditions, such as high blood pressure, dementia, diabetes, and obesity. Despite this known connection, dental care is still largely siloed from medical care. The Centers for Disease Control and Prevention (CDC) estimates that integrating basic health screenings into a dental setting could save the health care system up to \$100 million every year.¹

CareQuest Institute for Oral Health conducted a nationally representative survey in January and February 2021 to assess consumers' perspectives on oral and overall health (n=5,320). CareQuest Institute also conducted a nationwide survey of oral health providers to assess perspectives and current behaviors related to interprofessional practice (n=377). Consumers and oral health providers described a lack of integration between medical and oral health care, and a desire for increased interprofessional collaboration.

Key Findings:
Medical-dental collaboration is currently uncommon.

- 63% of consumers report that their primary medical doctor "rarely" or "never" asks about their oral health.
- 33% of consumers report that their oral health provider "rarely" or "never" asks about their overall health.
- 45% of responding oral health providers report "rarely" integrating their care with clinicians outside of dentistry, with only 14% reporting it is part of their "daily" practice.
- Less than a third of consumers report receiving general health screenings from their oral health provider.
- A majority (89%) of adults report never receiving a referral from their oral health provider to a non-oral health professional.
- Almost a fourth (24%) of participating oral health providers report currently implementing interprofessional practice.

Webinar Evaluation

Complete the **evaluation by Tuesday, July 18** to receive CE credit. You will receive a link to the survey within 24 hours.

Next Webinar:

July 20: Connecting Caries Risk Assessments and Cultural Awareness

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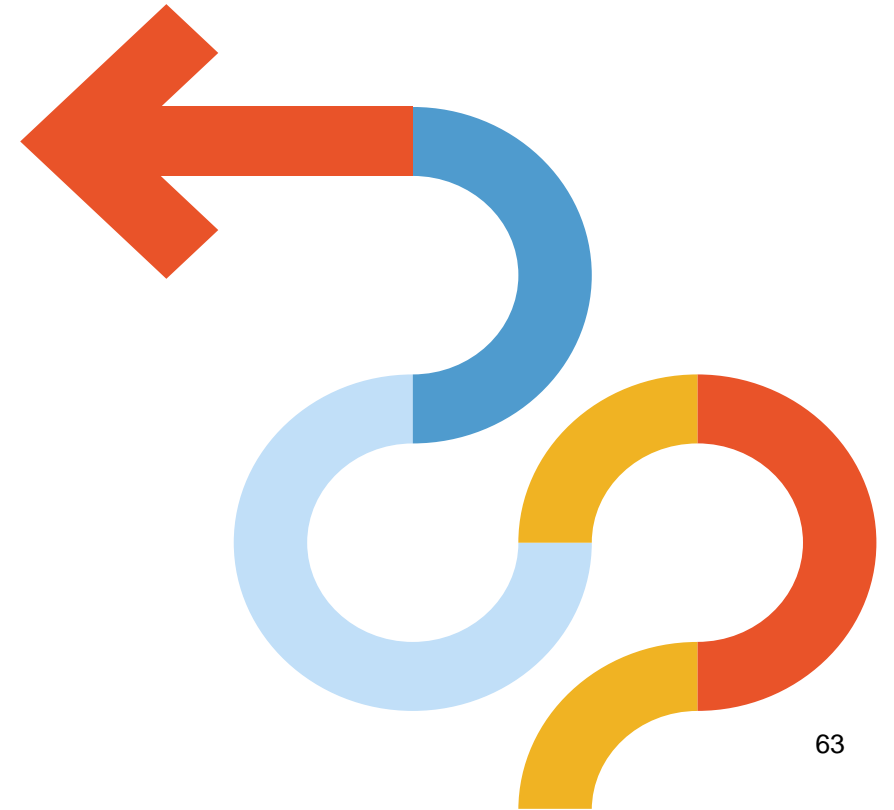
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Thank you for joining!

